

Farmers' Market Place

CONDUCTED FOR THOSE WHO
WANT TO BUY, SELL, OR EXCHANGE

FARM LANDS

158 ACRES B.C. LAND, CLEAR TITLE, FOR sale, or will exchange for a gas tractor plowing and threshing outfit. A. G. Albury, Saskalta. Alta. 47-5

MONEY-MAKING FARMS THROUGHOUT 15 Eastern States; 1 acre to 1,000 acres, \$15 per acre up; several with livestock, tools, and crops included, to settle estates; big illustrated catalogue free. E. A. Strout Farm Agency, Dept. 3201, 47 W. 34th St., New York. 49-4

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FOR SALE OR EXCHANGE—SASKATCHEWAN 320 acres, 100 broken; take land near Red Deer or stock. A. Hicks, Red Deer, Alta. 50-2

FOR SALE—GOOD IMPLEMENT STORE for reasonable price. Reasons for selling on account of leaving the beginning of the year. Apply to Box 17, Wadena, Sask.

FARM STOCK FOR SALE

ORCHARD FARM OFFERINGS—12 YOUNG registered Shorthorn cows due to calve soon; 50 grade Shorthorn heifers and steers; also fine young Yorkshires. J. Bousfield, Prop., MacGregor, Man. 26tf

F. COLBURN, GULL LAKE, SASK.—BREEDER of shorthorn cattle and Berkshire swine. Stock for sale.

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THE BRIGGS TANNERY—FUR AND HIDE dressers. Makers of Coats and Robes. Harness Leather for sale. East Calgary. 45-4

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LARGE YOUNG PURE BRED TOULOUSE Geese, \$5 pair, \$3 each. Mrs. A. J. Cole, Grasmere Farm, Wapella, Sask.

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Count each initial as a full word, also count each set of four figures as a full word, as for example: "T. B. White has 2,100 acres for sale" contains eight words. Be sure and sign your name and address. Do not have any answers come to The Guide. The name and address must be counted as part of the ad. and paid for at the same rate. All advertisements must be classified under the heading which applies mostly closely to the article advertised. No display type or display lines will be allowed in classified ads. All orders for classified advertising must be accompanied by cash. No orders will be accepted for less than fifty cents. Advertisements for this page must reach us seven days in advance of publication day, which is every Wednesday. Orders for cancellation must also reach us seven days in advance.

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DRY POPLAR CORDWOOD—\$3.00 A CORD on car at Tantallon. W. Ryan, Tantallon, Sask.

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Can You Sell at a Profit?

One of the chief reasons for success in any business, whether farming or merchandising, lies in the ability of the seller to develop a demand or market for his goods and to command a fair profit. The "Farmers' Market Place" in The Guide carries more classified advertising than any other farm paper in Western Canada, and has been the means by which many farmers have opened up such a market for things they have to sell.

There is an increasing demand, moreover, for practical information on the business end of the profitable selling of farm products. For this reason, therefore, The Guide has prepared the following three booklets:

- MAKING MONEY FROM LIVESTOCK**
- MAKING MONEY FROM SEED GRAIN**
- MAKING MONEY FROM POULTRY**

Each booklet contains the most reliable and up-to-date information on the selling end of the line it covers. Preparing the product for market, shipping instructions, the business management of farm sales, the writing of advertisements, together with examples of successful advertising and the practical experience and methods of well-known breeders in each line, forms part of the valuable information that each booklet contains. The basis of all articles has been the practical experience of Western Canadian farmers who have made a success of the marketing end of their business.

Any farmer may obtain any one or all of these booklets by writing to The Guide. They will be sent free and postpaid. The supply is limited, however, so write early and be sure of getting your copy. The books will be sent in the order that requests are received. Address:

The Grain Growers' Guide - Winnipeg, Man.