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Honorary President:	J. W. Scallion Virden
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Vice-President:	I. S. Wood Oakville
Secretary-Treasurer:	R. McKenzie Winnipeg

LORNDALE DOING WELL

W. J. Witter, secretary of the Lorn-dale Grain Growers' Association, writes: Just a word about Lorn-dale. We are getting a revival in our local association. Our last meeting was on January 29, when we had the pleasure of receiving the report of the delegates to the Brandon convention, also adding eighteen more members, of whom five were ladies, making a total of thirty-two and some more to come. We also made arrangements for a carload of seed oats, and a social on February 26. We have asked Mrs. F. J. Dixon to give an address.

A SHORTAGE AT DEEPPDALE

T. H. Ward, president of the Deepdale Grain Growers' Association, in a communication under date of January 20, says: The Deepdale branch of the Grain Growers' Association held its annual meeting on January 8, at the Caronbrook school house, and it was well attended. Now, in speaking about the past year, I must say that the financial part of the business conducted has not been just as satisfactory as it might have been. We have not as yet been able to go far in co-operative buying. Last year we joined hands with Silverwood in buying a carload of flour and also apples, but for some reason the car of flour turned out short some twelve sacks, and a good many members object to making up the amount represented by our half of the shortage, and this has caused a good deal of friction, so you see practically our first venture has turned out a good deal of a failure. However, we are trying to find out how the shortage occurred and hope finally to place the blame where it rightly belongs.

This has been very unfortunate, as a great many members are holding aloof until the matter is finally straightened up. We had thirty members on the roll, which was very gratifying, and I am sure Mr. McQuish would be very pleased to note this fact, as our branch was the first one he organized. Now, in passing on to the coming year, I wish to say the management is practically the same as last year, except the secretary-treasurer. The officers are: President, T. H. Ward; vice-president, Jas. Atcheson; secretary-treasurer, C. F. Argent; directors, G. R. Ward, R. Rae, C. Charbeneau, J. W. McIntyre, W. Graham and T. Cheavins.

The meeting was unanimous in selecting R. Rae to attend the Brandon convention. The agricultural teacher, Mr. Thompson, of the Roblin Consolidated School District, gave us a very interesting talk on practical farming methods, which was very well elucidated and much appreciated. Vice-president Jas. Atcheson addressed the meeting on the tariff question, and it is safe to say that if the farmer had a majority of representatives like J. A., that we would soon have laws of equality to all and special privileges to none. After this the meeting adjourned, all intent on a cleaner and more progressive sheet for the coming year.

THE VICE-PRESIDENT AT INWOOD

On Friday, January 29, the Inwood branch of the Grain Growers' Association had the pleasure of a visit from J. S. Wood, vice-president of the Central Association, and a largely attended and enthusiastic meeting was held in Cossettes Hall. The president of the branch, T. Mitchell, opened the meeting with a short address on the aims and objects of the local branch, and an appeal for more members.

Mr. Wood, in the course of a very sincere and forcible speech, covered much ground, and his audience was with him right along. He gave a brief history of the association, of the struggles they had in the old days, and the reward they were reaping in the present. He spoke of the good work being done by

Central, and urged members to be loyal to their association, because it is only thru organization that they can hope to deal with the many snares and pitfalls which it is the lot of the farmer to fall into.

Mr. Wood then touched on the newly adopted plan of rates for seed grain, in fact he covered practically the whole field of subjects with which the Grain Growers have identified themselves. At the close of the meeting a unanimous vote of thanks was accorded Mr. Wood for the great assistance he had given the branch.

From Vider Grain Growers' Association comes the following: Enclosed please find \$9.58 due Central. We had our annual meeting on February 6, and up to date eighteen members have paid up their dues. There has been a change of officers, and we hope to show more work this year than last. It will be impossible to hold our annual meeting on time, as so many of our members are in the fishing business during that time. We have decided to hold more meetings in the future, and have a program to draw better attendance. Trusting that you will help us in every way possible. I am, yours truly,

ROWLEY FREDERICKSON,
Secretary-treasurer.

The Strathelair Branch holds a banquet on the evening of February 26. R. McKenzie, secretary of the Central branch, will give an address on "Co-operation and Organization."

HOW TO PREVENT CO-OPERATION And Keep Branches From Being Successful

(Contributed)

For the sake of those interested, we give the approved method. In the first place, don't think; it takes time, and may give you a headache and is sure to make you dissatisfied with present conditions. Then be sure you know it all and so don't attend meetings nor discuss the subject with your neighbor, for he may know more than you do, and then you will get mad. Don't read the papers bearing on the question, especially don't subscribe for The Grain Growers' Guide, for if you do you might change your mind. If, however, your neighbors organize a local to improve home conditions, laugh at them, for they are ignorant and don't know any better. Never join them in buying to get a better price on account of large orders, and the jobbers and middlemen will congratulate you on your good sense, because you are helping them maintain their business and assist in keeping a large number of salesmen travelling to your town who otherwise would be out of work and not able to support themselves.

If local branch members want to support a co-operative elevator or other co-operative enterprise, discourage it by all means, because they are inexperienced and might make a mistake. If, however, they persist in going ahead, then go to the old line business houses and tell them that if they will pay a few cents more you will give them your business. In that way you can prove that co-operation is a fake and show them that you are ahead financially by doing otherwise, and, of course, whatever you are the gainer you will spend in building up the community.

Banking

If your local co-operative creamery, elevator or other institution happens to need a little more money than they have on hand during the busy season and want to make a loan from the bank, go to the banker and tell him to be very careful in making such loans, because the farmers never assisted in building up the banking institution, and, anyway, they have all the money they need and if they should happen to

get prosperous thru co-operation they might start their own bank. The stockholders and officers of your bank will be very grateful to you for the interest you have shown in protecting their interests.

If the organizer for a farmers' organization comes into your territory and wants to have the use of a hall over which you have something to say, be sure to ask him a good stiff price for the use of such hall, and if he wants you to advertise a meeting for him or to take him from one meeting place to another, make sure that your time is worth \$10 a day. If he wants to stay with you over night, be sure to give him the poorest quarters you have and charge him a metropolitan price.

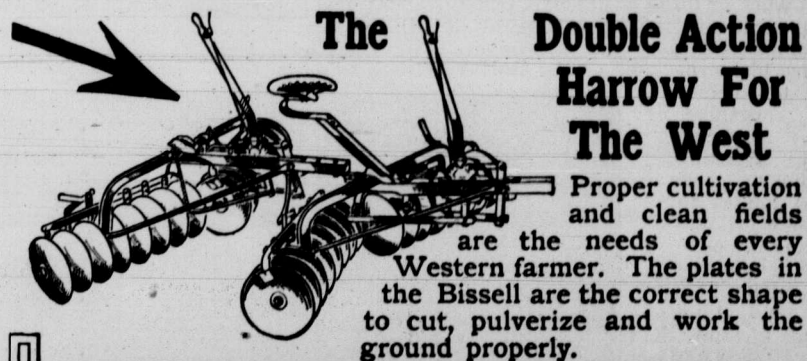
In that way you will soon be able to discourage the organizer as well as the organization that sent him there, because they cannot afford the heavy expense, and the people of your community will be saved from listening to any strange doctrines that the organizer might advance.

If in spite of your efforts local branches are being organized, you might appeal to your agricultural colleges, farmers' institutes and better farming associations, and ask that they

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send speakers into your territory and demonstrate to the farmers that what they need is not organization for the purpose of marketing, but if they want more money for their labor they must produce twice as much as they did the year before. These men are experienced in that line, and will be able to convince your neighbors that organization is all wrong, and that if they feel that they must have organization, make it just social affairs, such as farm clubs where the farmers and their wives and children can meet and listen to speeches by professional spouters, and in that way broaden their education; but never allow them to discuss the marketing end of the farmers' business, because that is already too well taken care of by the other fellows and need not be interfered with by the farmers.

If, in spite of all your efforts, they still persist in keeping up their local and apparently do good business to the satisfaction of all, then you had better sell out and go to some place where the people are more intelligent and don't believe in organization; for if you don't, before you know it you will get into their ways, and the "big interests" will no longer receive your money, and eventually might have to get out and work.



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