- Q. But I am saying that the mean average of the percentage figures you read on the record is 61·7. It could be wrong.—A. I would take almost anybody's arithmetic rather than my own.
- Q. I am the same very often. The other is  $67\cdot4$ , you say. I got  $67\cdot4$ , but I think it was nearer to  $\cdot5$  and I changed it to  $67\cdot5$ . Your statement shows that 423 million bushels were delivered. From the pool elevator at Kayville, 686 million bushels were delivered.

The CHAIRMAN: 686,000.

Mr. Argue: There were 1,423,000 bushels to the pool.

The CHAIRMAN: Right.

## By Mr. Arque:

- Q. 686,000 bushels to McCabe's for a 10-year period in which there was a good deal of congestion during certain periods of that time. I had said, as I recollect, that from my experience as a farmer at Kayville, I would say that in a normal year it would be quite in order, it would be quite possible for the pool elevator to handle 85 per cent of the grain, and I think that that statement is correct.—A. But if you look at another year when there was no congestion, in 1946-47, the total deliveries that year were 37,000 to McCabe's and 27,000 to the pool. The pool got only 42 per cent that year. These figures vary. I indicated here that this whole question of car distribution is theoretical. We have one view; you have another. I do not think that we will ever get together.
- Q. I would not be hopeful of that, no. In that 10-year period when there was a good deal of congestion in parts of the 10-year period, the pool elevator at that point handled twice as much grain as McCabe's and handled an extra 50 million bushels to come up to a percentage.—A. What 50 million bushels? I do not get what you mean.
- Q. I multiplied 686 by 2 to get a 2 to 1 ratio, and then I found that not only did the pool handle twice as many bushels as McCabe's, but they handled 2 to 1 plus 50 million bushels.

The CHAIRMAN: 50,000 bushels.

## By Mr. Argue:

- Q. I have been talking about millions for so long that I cannot get back to thousands. I know that point very well, and I think that Mr. Lamont told me that he has a sister who lives not far from there. He may or may not know the area.—A. I have been there only once.
- Q. You have points where you find the pool ordinarily does a substantial part of the business and other points where they ordinarily would not. In that locality there is a co-operative store that is doing, I presume, as large a percentage of business in that field as the elevator point; perhaps even more. But these figures—and I might say in passing that the McCabe elevator agent at my home point, Dan Daniels, has been there for a few years now. He is a particularly good agent, and has a good standing in the community and knows every farmer so that the personal factor would enter into it. The handling of grain at the McCabe elevator at Kayville, with Dan Daniels there, has at least been equal to, shall we say, the pool elevator, and certainly, if the personal factor counts for anything, the McCabe elevator has the benefit of that personal factor.—A. Possibly you will be giving them some business.

Mr. Argue: I have not yet. I have to weigh personal friendship and personal qualities with certain other beliefs that I have. I do not say from that that I have never delivered grain to a line elevator, because I have, but I have