

6. The strategy will provide the basis for the development of plans, programs and services provided to the business community and for Saskatchewan's participation in Canada's International Business Strategy, the Federal/Provincial Market Development Council, the Western Canada Trade Officials Committee and other initiatives that may be developed from time to time by the Parties or other organizations.

**Delivery of Programs and Services**

7. For the purposes of ensuring the effective development and delivery of the strategy, the Parties will:
- a) develop options for improved integration for domestic delivery of trade and investment programs and services, including:
    - i) the sharing and exchanging of information on data bases and information systems, and the updating of information including non-confidential, firm specific, information;
    - ii) the establishment of internal work practices to encourage increased and timely communication and exchange of information between the various parts of their organizations;
    - iii) the establishment of direct telecommunications and electronic links between Canadian posts abroad and federal and Saskatchewan offices, subject to technical and financial feasibility; and,
    - iv) develop such other methods of improving the integration of trade programs and services between the Parties.
  - b) seek to coordinate international activities to provide efficient, effective support to Saskatchewan companies working abroad. Collocation of foreign offices will be considered, subject to available resources and an examination of the benefits to both Canada and Saskatchewan;
  - c) coordinate the development and delivery of trade development programs such as New Exporters to Border States (NEBS), New Exporters to Mexico (NEWMEX), the Program for Export Market Development (PEMD) and other programs as appropriate;
  - d) exchange information on marketing assistance programs including client lists, evaluation results and project results. PEMD and Saskatchewan Product and Market Develop Fund are examples of the programs for which information would be shared;
  - e) examine the implications and feasibility of the delivery of PEMD by Saskatchewan;
  - f) make joint efforts at home and abroad to assist Saskatchewan companies to be better positioned to bid on projects funded by international financial institutions;