REPORT 4 87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

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AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 534-CANBERRA

005-COMM. & INFORM. EQP. & SERV

AUSTRALIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

COMPUTERS, SOFTWARE & SYSTEMS

DEPT OF AVIATION (DOA) UPGRADING OF FLIGHT DATA PROCESSING SYSTEM (FDPS) AND NAT. AERAUTICAL INFORMATION PROCESSING SYSTEMS(NAIPS) 5 CDN COMPANIES HAVE BID ON PROJ. WE WILL CONTINUE TO LIAISE WITH DOA & ASSIST THESE COMPANIES.

ORGANIZE VISIT TO CANADA BY DOA OFFICIALS INVOLVED IN UPGRADE OF AIR TRAFIC CONTROL SYSTEMS.

HIGH INVOLVEMENT BY CANADIAN COMPANIES IN FUTURE TENDERS FOR UPGRADING.

ONE CANADIAN COMPANY MAY BE SUCCESSFUL IN

WINNING CONTRACT

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 MONITORING OF DEPT OF AVIATION PROJECT OF FLIGHT DATA PROCESSING SYSTEM AND NATIONAL AERONAUTICAL

INFORMATION PROCESSING SYSTEM.

QUARTER: 2 ----

QUARTER: 3 -----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

ONGOING MONITORING OF DOA FDPS TENDER.DOA ARE DOWN TO 1 MAIN CONTENDER BUT INTEND KEEPING 2 OTHER COMPANIES"ON HOLD".NAIPS TENDER IS TO BE REQUOTED AS SPECS FOR THIS PROJ. HAVE ALTERED CON COMPANIES PURSUING THIS & FUTURE DOA PROSPECTS.