

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 304-LAGOS

007-POWER & ENERGY EQUIP. & SERV.
NIGERIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

CDN FIRM HAS STARTED NEGOTIATIONS ON DOING CIVIL WORKS PART OF
INSTALLING ITS GAS TURBINES AS A SIGN OF GOOD FAITH. CO. IS HOPING
THAT WHILE THE CIVIL WORKS ARE BEING COMPLETED THAT ECONOMIC
RECOVERY PLAN CURRENTLY BE IMPLEMENTED BY NIGERIAN GOVERNMENT.

GAS TURBINES WILL BE DELIVERED IN 1987.

CDN FIRM HAS SUBMITTED A TRAINING PROPOSAL TO NEPA WHICH INCLUDES
THE PROVISION OF SPRE PARTS. ALTHOUGH THIS HAS BEEN OUTSTANDING
FOR ALMOST A YEAR, THERE ARE SIGNS THAT NEPA MAY BE CLOSE TO CAL-
LING THE COMPANY IN FOR FURTHER STUDY.

THAT AND MOU BETWEEN CDN FIRM AND NEPA BE
SIGNED BY MID '87.

TO INCREASE LEVEL OF CONTACTS WITH GOVERNMENT PLANNING AND NEPA.

SPECIFIC DETAILS OF POWER ENERGY PROJECTS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 TO PROMOTE CANADA'S ENERGY EXPERTISE.

QUARTERLY RESULTS REPORTED:

ONT. HYDRO DEPENDING ON NEW WB POWER VII FOR
FINANCING FOR ITS TRAINING PROG. WHICH IT SUB-
MITTED TO NEPA. POST ARRANGED FOR LOCAL BANK
TO PROPOSE FINAN'L PCKGE TO NEPA TO HELP PAY
FOR WESTINGHOUSE CANADA TURBINES.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----