REPORT 4 88/02/02

GUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 347-RIYADH

001-AGRI & FOOD PRODUCTS & SERVICE SAUDI ARABIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

COMPLETE MARKET REPORT ON AGRICULTURE.

CONDUCT MARKET SURVEY FOR FOOD PRODUCTS IMPORTED BY SAUDI ARABIA.

ENCOURAGE CANADIAN FIRMS TO INVITE LARGE FARM OWNERS TO CANADA FOR TRADE SHOWS AND OTHER EVENTS.

ANTICIPATED RESULTS:

RAISE INTEREST OF CANADIAN SUPPLIERS AND ENCOURAGE VISITS TO THE MARKET.

TO HAVE MORE CANADIAN PRODUCTS AVAILABLE IN SAUDI MARKET.

ACQUAINT FARM OWNERS WITH CANADIAN EXPERTISE AND CAPABILITIES.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 AGRICULTURAL MISSION

QUARTER: 1 SAUDI AGRICULTURE 87

QUARTER: 2 ----

GUARTER: 3 ----

QUARTER: 4 ----

GUARTERLY RESULTS REPORTED:

VISITED MAJOR FARMS IN KINGDOM, CO'S. NOW HAVE DIRECT CONTACT WITH END CLIENTS.

CDN CO'S MADE PERSENCE KNOWN IN MARKET, MAJOR POTENTIAL FORESEEN IN AREAS PF PEAT MOSS, SEED EQUIPMENT.