



firm will no doubt receive a great deal of benefit from it later on.

P. W. ELLIS & Co.

showed the Eaton-Eagle engraving machine in operation and were awarded a bronze medal for this interesting display. As the style and working of this machine is probably well known to the readers of *THE TRADER*, we need not refer to it at length, but merely state that it was critically inspected by a great many jewelers (as well as by thousands of the general public), all of whom agreed that it was a wonderful machine, and an almost invaluable adjunct to any jewelry business, more especially to those jewelers who are not located near a trade engraver and have to send such work away to be executed. These one and all agreed that it would pay every one to have an Eaton-Eagle engraving machine, and that it would not only soon pay for itself by the saving effected, but would attract and hold trade by its novelty and the rapidity and excellence of its general work.

S. BREADNER.

S. Breadner, manufacturing jeweler, of Carlton Place, Ont., had a large and very meritorious exhibit of wire and other jewelry of his own manufacture which attracted a great deal of favorable comment from visitors. Mr. Breadner's goods not being entered for regular exhibition on account of his having obtained the right to sell and deliver them during the exhibition, were not eligible for any award from the Committee, although their merit was recognized and appreciated by them. The public, however, showed their appreciation of these goods by buying them freely for souvenirs of the fair; thus furnishing a pointer to quite a few visiting retail jewelers as to their desirability for stock goods in their own regular business.

THE PHOTO. JEWELRY MFG. CO.,

of Toronto, were also considerably in evidence in the first gallery of the building, where in a large glass show case they displayed a really fine and meritorious exhibit of photographic jewelry and buttons of every description, plain and colored and with and without gold or plated mountings. The photo. brooch now so popular in the United States, was shown by this company in every style conceivable, and we understand they secured a great many orders from the trade for these very artistic and desirable goods. We were pleased to see that they were awarded a bronze medal for their exhibit.

F. RICHARDSON & Co.,

of Birmingham, England, showed a large assortment of English silver plated and sterling silverware, much of which was entirely new in design and finish and attracted a great deal of attention. They also showed some very beautiful cut glass goods, which being mounted in silver wire frames combined both elegance and utility in a very marked degree. This firm is new to Canada, but we understand they purpose establishing offices in both Toronto and Vancouver, and will no doubt find a ready market for their goods. A silver medal was awarded to their exhibit for its excellence and variety.

FRANK T. PROCTOR,

the well-known and enterprising retail jeweler of Yonge St., Toronto, had again secured the selling right for watches and general jewelry, and as heretofore made a large and very attractive display of goods. He had a large glass case full of watches ticketed at considerably less than \$1.00 each, and in other cases watches from \$4 to \$100.00 each. It is needless to say he did a large trade in the cheaper goods amongst the rural visitors, although his sales also embraced quite a few of higher grades. In addition to his large display of watches, Mr. Proctor displayed a large assortment of souvenir spoons and souvenir jewelry, and seemed to do a large and paying trade in these goods. He certainly deserved credit for his enterprise, and his fine display of jewelry and watches will no doubt be a good advertisement for his regular business later on.



While we are always glad to receive communications from all parts of Canada, we cannot hold ourselves in any way responsible for the opinions expressed by our correspondents. It is absolutely necessary that the name and address of the writer should accompany each communication, not necessarily for publication but as a guarantee of good faith.

OUR MONTREAL LETTER.

(From Our Special Correspondent.)

Mr. Shaughnessy, General Manager of the C.P.R., has written a letter to Mr. Blair, Minister of Railways, in which he declares that the C.P.R. has made every effort to secure a traffic arrangement with the Intercolonial for the past two years, but without success, and practically threatening to withdraw from St. John, N.B., unless some arrangement for an interchange of traffic is made. When the C.P.R. had secured connection with St. John, the line became oceanic, and this development brought it into contact with the Intercolonial. The difficulty is want of return freight to the west, as there is no difficulty in securing freight eastward. The arrangement between the Intercolonial and the G.T.R. is also a disturbing factor in the case, but it is to be hoped that something may be done to retain the company's eastern terminus in this country. Last winter, the C.P.R. unloaded 63 steamships at St. John, with more than two hundred thousand tons of freight, and this amount could have been doubled under more favorable conditions.

The annexation of the Transvaal Republic marks the end of the war in which our Canadian boys did so much for glory, but with a fearful sacrifice of life and much suffering. The