

## Around the City

## GENERALLY FAIR

**FOR NAVY LEAGUE.**  
Mayor Hayes, yesterday received from Mrs. R. McKenna, of McAdam, the sum of \$10 for the Navy League.

**GIANTS VS. COURTYEWS.**  
This evening's game on the Queen Square Diamond is the fourth of a series between the Giants and Courtyews.

**THE CITY POLICEMEN.**  
A meeting of the city policemen will be held this morning for the purpose of forming a fraternal and social organization.

**WILL START TOMORROW.**  
St. H. Hayes, who has the contract for driving the piles at the Ashburn bridge, will make a start on this work Friday.

**CONSIDER A MORTGAGE.**  
The congregation of St. David's church will meet on Monday evening to consider the question of placing a mortgage on the new church now in the course of construction.

**THE PLUMBERS' UNION.**  
A meeting of the Plumbers' Union was held last night in the Oddfellows building, on Union street, with the president, C. McDowen in the chair. Only routine business was discussed.

**AWARDED CONTRACT.**  
The contract for the repairs to No. 6 shed, Long Wharf, has been awarded by the C. O. R. to C. Clark, New Brunswick. The work will be done on the inside of the shed.

**HARBOR REVENUE.**  
The harbor revenue for the month of August was \$700 greater than for the corresponding month last year. Commissioner Bullock stated that the increase was due to heavy importations, particularly of molasses.

**BACK FROM HAVANA.**  
Senior Pores Stable, Cuban consul general for Canada, passed through the city yesterday on route to his headquarters in Halifax after spending a pleasant leave of absence in Havana.

**RUNAWAY GIRL.**  
The police have been requested to locate a young girl who ran away from Newcastle recently. The New castle police said that they thought the young lady had headed in the direction of St. John.

**SUFFERED BROKEN ARM.**  
Miss M. C. Lawlor, who conducts a grocery and provision shop on St. Patrick St., suffered a broken arm on Tuesday, whilst cranking a car, which backfired. She is resting quite comfortably at her home.

**HEAVY TOURIST TRAVEL.**  
A. O. Seymour, C. P. R. tourist manager of Montreal, was in the city yesterday, stopping at the Royal. He stated that there was a large amount of tourist travel throughout Canada despite conditions brought on by the war.

**SOMEWHERE IN FRANCE.**  
Friends of Jules Wolfe, formerly manager in St. John of the Metro Film Service, are anxious to know that letters have been received from him headed "Somewhere in France," as he is now with the American forces overseas.

**IN FAIRVILLE COURT.**  
Thirty-one persons appeared before Magistrate Ailingham yesterday morning, charged with transgressing on the premises of the C. P. R. The case against them was dismissed pending enquiries about the right of way, by the parish councilors. Some persons charged with carrying out registration cards were fined \$5 each.

**WHY THE CLOCK STOPPED.**  
The big clock over the Union Depot stopped suddenly during the past week, on several occasions. Many believed it was broken, run down, or in need of oil. However the cause of its late vacation was the result of a pigeon, which at times comes to rest on the hands and prevented the works from deriding along.

**TWO MORE ALARMS.**  
Still alarms alert yesterday morning and in the afternoon called the apparatus to the Consumers' Coal Company's soft coal warehouse on Charlotte street. This is the fifth time in a couple of weeks that the alarm has been put to considerable expense in having the coal handled by their workmen.

**MORE RECRUITS ARRIVE.**  
Seventy-six recruits reached the city yesterday. A goodly number came in on last night's Boston express. Many of these were for the Jewish Legionary force; three men for the Siberian Contingent, and the remainder for the British Legion. The first query of the Jewish boys was: Is there a reception committee at the train? All appeared happy, and enjoying themselves fully.

**CANADIAN RED CROSS.**  
The quarterly session of the Central Council of the Canadian Red Cross Society will be held in Toronto on September 17th. At this session the affairs of the society will be discussed, especially in relation to its overseas work. Among those who will attend the session will be members from various sections of Canada, and C. B. Allen, who is a member of the executive, plans to attend if he can see his way clear.

**NEW BRANCHES.**  
C. B. Allen stated yesterday that new branches of the Navy League had been formed in Chatham, Sackville and Newcastle recently. He added that there were good prospects of branches being formed in St. Andrews, and at North Head, Grand Manan. He stated that John McDonald, of Montreal, had presented a model of a schooner rigged boat to the league which was at present on exhibition in the store window of P. A. Dryden's, on Charlotte street. The model will be displayed later in the interest of the Navy League.

## FOURTH ANNUAL CONVENTION OF RETAIL MERCHANTS' ASSN.

**Successful Opening Yesterday—Delegates Welcomed To St. John By Mayor Hayes—Addresses By A. O. Skinner, A. H. Wetmore, F. W. Daniel, Henry Watters, Dominion Treasurer, and W. H. Farley of Dayton, Ohio.**

The fourth annual convention of the Retail Merchants' Association of Canada, convened yesterday in the G. W. V. A. building on Wellington Row. The assembly was well represented by outside members and proved interesting and instructive.

Previous to the opening meeting the delegates registered at the provincial office, Germania street. At 2.30 o'clock the convention met. A. O. Skinner, president of the Provincial organization, acting as chairman. In his opening remarks he extended a hearty welcome on behalf of the local merchants, to visitors and delegates from other centres. He believed a good attendance would be the necessary requisite at each meeting to attain the required success of the association and believed all should offer suggestions for discussion so that by this medium different phases of the Retail Merchants' calling could be effectively dealt with. He then called upon His Worship Mayor R. T. Hayes.

Mayor Hayes felt gratified to be assigned the task of welcoming visitors to the city, and expressed a hope that the visiting delegates would be accorded a good time during their stay in St. John. He touched on the inducements held out to visitors in scenery, various amusements, etc., and believed that the old Loyalist city was "the city," if we considered the advantages given and its progress, in spite of war conditions. He said he was in hearty accord with the aims of the Retail Merchants' Association, and that lawyers, doctors, manufacturers, and those in all trades and professions organized. This organization was also to be applauded, as by it trade is rendered better to a great extent. He exhorted the delegates and members to profit by discussion, and the exchange of views of each other to forward the betterment of trade, and eventually be enabled to solve new difficulties daily arising in their work.

Continuing Mayor Hayes extended a hearty welcome to the delegates and visitors and hoped their stay in the city would prove both pleasant and profitable. He was warmly applauded when he stated, "St. John is awakening in every business line, such as ship building, munition manufacturing, etc." and added: "This city of our forefathers is the coming Liverpool of North America."

A. H. Wetmore, president of the Board of Trade, was the next speaker and said he believed the representatives of the citizens of the old Loyalist city vouched, as he did, for the welcome extended to the visitors.

Touching on St. John city, as an antiquity, he alluded to Fort Howe, Fort LaTour, the scene of old Indian warfare; to Martello Tower in West St. John, and mapped the city's rapid growth to its present condition. He alluded to the revival of ship building, an industry making rapid strides, and expressed the opinion that in the near future the citizens would witness the erection of steel ships on Strait Shore.

Alluding to the trade of this port he mentioned the fact that 200,000 was the amount of export duty for the port of St. John during the past year. This was the equal to the combined cities of all Canadian cities, excepting Montreal.

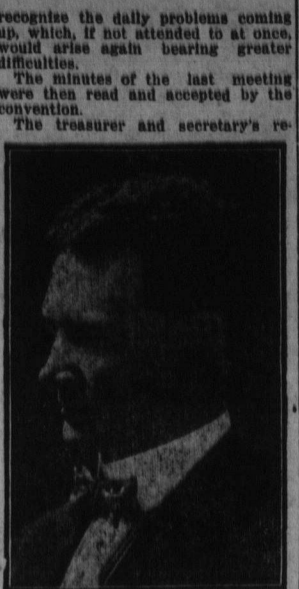
P. W. Daniel, president of the St. John branch of the association, bemoaned, said he believed in the purpose and aims of the association, and advocated all retail merchants to club together and enroll, as the retail trade was one of study in which various lessons could be learned daily. Touching on the industries of the city he referred to the Refineries for the manufacture of sugar, to the numerous milling industries and diversions in the form of amusements, which should tend to make the visitors at home.

Henry Watters, treasurer of the Dominion executive council, gave the next address on "Why Retail Merchants require an organization." Before beginning his address he stated St. John requires no boost, its growth is exemplified fully by its business appearance. It was his first visit in the city, and he would fully enjoy it by taking advantages offered, and view points of historic interest, in districts.

Touching on the war he alluded to the "four years of hell," a lust for supremacy only from the creative and imaginary mind of a demon. The speaker believed the merchants calling was a noble one, as the natural needs of all were supplied, clothing, food, amusements, etc., were a requisition of the merchant, and it required organization, as did all other trades.

Speaking of the late postal strike for higher wages in Ottawa, he said he as a delegate advocated a living wage paid these men, as a living wage of \$1500 was necessary. An old cry, continued the speaker was, and is to day, "cut the middleman out." Who was the middleman? None other, added Mr. Watters, than we, the retailers. This cry was cunningly wholly and cursory reflection on the functions exercised by the retailers, and the only medium by which this cry could be overcome was to organize, and to recognize the uniqueness of the retailers' business by insisting on a set of rules, under one body—an organization.

He then advocated district organizations, these to be subject to a parent organization, so that questions made for settlement could be lodged on the parent organization for their sanction and approval, which was the only rule to follow. A war, added Mr. Watters, federal oversight of all retail merchants is necessary, and its justification is found in the prevalence of trade combinations, which in time would injure other retailers' trade. He exhorted all to get together and vindicate themselves, remembering the motto—attainments, not labor bodies, only accomplished after years of work; also a convention called frequently to discuss matters, and



W. H. FARLEY.

ports were then read, filed and adopted by the meeting. The final affairs of the convention were reported in good shape and a hearty vote of thanks was tendered by the unanimous vote of the convention to Miss Alward, the efficient secretary of the local branch.

Mr. Watters, treasurer of the Dominion executive, was also tendered a hearty vote of thanks for his great address, and replied in return. The meeting then adjourned till 8.15 p.m., with a previous decision to elect its officers and committees at this morning's session.

## Evening Session.

W. H. Farley, Dayton, Ohio, spoke in the evening on "The Troubles of a Merchant."

By means of stereopticon slides and other visual aids, Mr. Farley demonstrated to those present the great troubles, realistic indeed to any merchant, especially when his trade was declining.

The speaker advocated such a convention as is now called, so that men might exchange views, as this was the only medium by which they could stand conditions, which daily arise, and which require careful thought and consideration. The warriors of today, added the speaker, "on their return to their native land, will consider our methods as 'scraped,' unless we awaken to conditions and are able to deal efficiently with different channels for success."

"Preparedness is the only safeguard preparedness today is the cause of our serious victory, and it alone will conquer obstacles daily arising in the business of the merchant. Of 777 legal failures in Canada in one year, their subsequent liquidation was the result of their own carelessness. The lack of capital, lack of experience, incompetence and finally poor credit. Employer and employee must understand each other, and clerks should be studied, as books are; be careful in your credit systems, and above all advertise in all local papers, and when once started, keep it up. What is the thread to success of a mail order house? The only question for any merchant to consider thoughtfully, the only answer, 'good advertising.'"

"Again," added Mr. Farley, "be simple in your advertising, and use facts to cut the occasion, and reason, and be careful enough to select but one form, for any line." He contended to crush much material into space was foolish. By all means use the local newspapers as a medium for trade. Parcel slips are a means of growing trade, as these are carried to the homes of the customers, by law and carriers, while window display is an art.

He advocated only one line of goods at one time, and a plentiful stock of light and decorations for the desired effect. For, continued Mr. Farley, "the latter stop to look in the windows; the men stop to look at the ladies' laughter. Alluding to the clerks in stores, he cautioned these to be courteous, studious, neat and never to be frightened of a little overtime work, or an admonition as all are not too old to learn."

P. W. Daniel, president of the St. John branch of the association, presided at last evening's session and spoke on the address given by Mr. Farley, and expressed a hope that he would hear results. Mr. Farley was then accorded a hearty vote of thanks by the association, and replied in fitting terms.

## Today's Sessions.

Today's session opens at 9.30 o'clock when the various reports of the local branches will be read and questions discussed.

B. M. Fowter, secretary of the Dominion board, Ottawa, will give an address at 10.15 o'clock on: "The Importance of the Retail Merchant in the Community."

At 11 o'clock different trade sections will meet in the rooms to discuss various problems, after which the meeting will adjourn until the afternoon.

At 2.30 o'clock an address will be given by a member yet unannounced. The various resolutions and legislation will then receive consideration for approval.

At 4.30 o'clock the visitors will be the guests of the local association to a drive around the city, after which a luncheon at Bond's will mark the close of the convention.

## DECIDED TO OPPOSE DIVISION OF FINES

New Brunswick Temperance Alliance Met Yesterday—Resolution To Government Asking That Fines Not Be Divided With City.

At a meeting of the council of the New Brunswick Temperance Alliance held yesterday afternoon in the Y. M. C. A., it was decided to oppose any division of a fine under the Prohibition Act, between the city of St. John and the province, and a legislative committee to suggest to the Government any changes in the Act which might improve it in any way was appointed.

Donald Fraser, Plaster Rock, presided and Rev. Charles Flemington of Andover, acted as secretary. Representatives were present from every county. A resolution was drawn up to be presented to the Government, opposing any division of the fines with the city of St. John and this carried unanimously.

The following letter from Premier Foster to Chief Inspector W. D. Wilson, was read and discussed:

Dear Sir:—Since the Government assumed office we have endeavored to successfully enforce the Provincial Prohibition Law and my object in writing is to ascertain if you have any suggestions to make to the Government whereby any defects existing in the Act could be remedied or if any conditions have arisen whereby alterations or changes in the Act could be beneficially made. During your course of travel in the discharge of your duties I would like when you are meeting with representative citizens throughout the province to discuss this matter with them, with the object of meeting any new conditions which have been created by the adoption of the Act. You will, I am sure, receive many suggestions and any of those that appeal to you as being the subject of meeting any new conditions which have been created by the adoption of the Act. You will, I am sure, receive many suggestions and any of those that appeal to you as being the subject of meeting any new conditions which have been created by the adoption of the Act.

After some discussion on this letter a legislative committee to draft changes which might make for the better enforcement of the Act was appointed as follows: S. R. Busin, Thomas Marshall and C. N. Vroom, St. Stephen.

## BICYCLE RIDER HIT BY AUTOMOBILE.

Frank Burns Struck At Corner of Mill and North Streets—Was Apparently Uninjured.

Frank Burns, 55 Pond street, aged 15 years, was struck by an automobile last evening at the corner of Mill and North streets. The boy was proceeding down North street, riding a bicycle, and when turning the corner, the car, driven by B. C. Gallagher, of 55 Paradise Row, hit the young lad. He was thrown into the air by the force of the impact, and landed on the tender of the auto.

The ambulance was called, but the young chap picked himself up gamely and walked to his home. He suffered no injuries apparently, and received but a bad shaking up. This is the second accident in a year's time at this spot.

## LUMBERMEN'S ASSN. WERE IN SESSION

Meeting in Board of Trade Rooms Last Evening—New By-Laws and Rules of Order Adopted.

The executive of the New Brunswick Lumbermen's Association held a meeting last night at the Board of Trade rooms. Among the matters discussed were the by-laws and rules of order. These were adopted. Some matters of interest to the association, which will be brought to the attention of the government, when the executive meets it today, were also talked over.

Among those present at the meeting were W. B. Snowball, D. Richards, Donald Fraser, M. Garfield White, J. W. Brankley, J. B. Gregory, F. C. Beasley and R. W. McLeish.

## LABOR WEEK FAIR MOST SUCCESSFUL

That the Labor Week Fair, now being held in St. Andrew's Hall, will hold its own with the public was attested last night when over 2,000 people crowded into the rink to find a few hours' relaxation. The door prize was a handsome new cushion donated by the P. W. Daniel Co., and it was won by the holder of the ticket numbered 4597, who may receive same by applying to the financial secretary, C. E. Bishop at the fair. The City Cornet Band was in attendance and they gave a well appreciated concert.

The Depot Band will render a concert tonight and as many new games will be in evidence it is expected that a record crowd will show up. Great interest will undoubtedly be shown in the door prize, as it is a half ton of soft coal, which was donated by the Consumers Coal Co.

Friday night will be K. of C. night and it will be in the interest of their drive for funds.

You can get Borden's Evaporated Milk in four sizes at 8c, 15c, 18c, 25c, per tin.



## Sargent's Artistic Hardware and Locks

Bring Beauty and Security to the Home

In planning your new home, or the remodeling of the present one, consider the decorative possibilities of Hardware and make a point of using your own judgment in its selection. Sargent's Artistic Hardware offers a wide latitude of choice. Its designs are made to harmonize with all styles and periods of architecture. Let us show you our splendid line of Sargent's Hardware.

Measure up to the highest standards of quality and workmanship.

CALL AND EXAMINE THEM.

First Floor . . . . . Market Square Store

W. H. THORNE & CO., LTD.

## Fall Opening Today

And Following Days

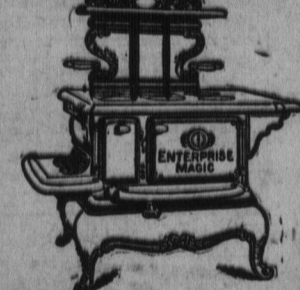
French and American Model Hats

Dress Shapes

Millinery Novelties

Marr Millinery Co., Limited

## Making An Investment



How careful everyone is (or should be) when investing to secure a permanent and sure source of income.

Thrifty people use the same care in all their expenditure, the aim being to secure value for every dollar paid out. No other course so prudent or wise.

When purchasing your new stove, it will pay to investigate the merits of the Magic Range, which represent the highest type of the stove makers' art, along with very moderate cost.

In appearance and finish these stoves leave nothing to be desired.

One 40 Gal. Low Pressure Boiler for Sale Cheap.

Emerson & Fisher Ltd.

Issued by the Canada Food Board.

Don't stop preserving on account of sugar prices; it will be cheap in the long run.



Stores Open at 9.30. Close at 5.45. Saturdays, 10 p.m.

## Fashionable Fall Suitings

Introducing the Newest Shades, Patterns and Weaves. Smart, Practical Fabrics for Early Fall Wear. PRICES EXTREMELY MODERATE considering those generally prevailing.

SCOTCH TWEEDS, 56 to 58 in. wide. Brown, Grey, Green, and Heather Mixtures, \$1.75, \$1.90, \$2.00, \$2.20, \$2.50, \$3.00, \$3.25 yd.

CANADIAN TWEEDS, beautifully made, in Checks, and Stripes, absolutely pure wool, 56 to 58 in. wide, \$2.60 yd. New Combination Colorings.

GABARDINES—If possible more popular than last season. Pure wool. Browns, Greens, Blues, Taupes, Burgundy and Plum, 56 in. wide, \$3.50.

MEN'S WORSTEDS—Good weights, 55 in. wide, Brown, Steel, Grey, Navy, Dark Green, \$4.75 and \$4.25.

Many other Suiting Novelties in Dress Goods Department, Ground Floor.

## The Preference FOR M. R. A. \$15.00 to \$25.00 BUSINESS SUITS Fully Justified

Our New Fall Business Suits are receiving a lot of favorable publicity just now. We specialize in these Popular Priced Garments and are now showing a full range of the most correct models.

The Patterns this season are neat and in colors quiet. New stripes and checks in medium and dark shades prevail, though many plain colors are shown. Ask to see the \$15.00 to \$25.00 Business Suits.

## Ladies' Linen Handkerchiefs

Pure Irish Linen Handkerchiefs are going to be very difficult to procure later on. We have a good assortment at present and advise early buying. Ladies' Plain Linen 3/4 and 5/4 in. hem, \$1. to \$2.35 half dozen. Linen Embroidered White or Colored Embroidered, 55 to 60c. each. Linen Initial Handkerchiefs, 30 to 35c. each. Madeira Hand Work, 75c to \$1 each. Linen Handkerchief Counters, 10 to 30c. each—Front Store.

## The Famous "Esmond Blankets"

The change of season is near at hand. Cold, Crisp Mornings are the best evidence of that. Good Warm Blankets, whether Cotton or Wool, are here for your selection.

The Famous "Esmond" Blanket is a heavy warm Velour Blanket as soft as a Rabbit Skin.

They come in Rich Shades of Pink, Blue, Grey, Mauve, Rose and Pava and Combinations of Fancy Colors, and are a very attractive Blanket for Divan or Lounge, and will take the place of a Comfortable as well.

The sizes are 64 x 75 inches and 72 x 94 inches. Prices—\$6.75, \$7.00, \$8.00, \$9.75 and \$10.75 each. House Furnishings Department, 2nd Floor.

Manchester Robertson Allison Limited KING STREET GERMAIN STREET MARKET SQUARE

## LT. FAIRWEATHER IS RECOVERING

Percy R. L. Fairweather received a cablegram yesterday from his brother, Lieut. Jack R. A. L. Fairweather, containing the welcome news that he was "Doing well." The nature of Lieut. Fairweather's wounds was not known and the relatives are greatly relieved to learn that he is progressing favorably.

## PERSONAL

Miss Dora McLellan of Tennessee is the guest of Miss Mary Warner, Hazen Ave. Miss McLellan formerly lived in St. John, and is being welcomed by many old friends.

Mr. and Mrs. Fred Thomas, of this city, left on the Boston train yesterday morning on a two weeks' visit to

Bangor, Boston and New York. While in Boston they will attend the World's series games.

Mrs. O. M. Barton, of Montreal, is spending a few days with friends in the city.

J. H. O'Connor, Toronto, reached the city yesterday. J. Bouzaine, Montreal, is registered at the Dufferin.

M. S. Adecock, Montreal, is in the city on business.

G. L. Williams, Toronto, is in the city on business.

A. P. Bady, Montreal, is a guest at the Dufferin.

Miss Etta C. Willis, manageress of the local branch of the Patrie Manufacturing Co., returned to city yesterday, after a pleasant vacation spent in Hampstead, N.B.

Mrs. Bertie McDonald with baby Theima, has returned to Glace Bay after spending a pleasant month with Mr. McDonald's parents at 93 Wood-

vile road, West End.

Pie. Bertie McDonald is now serving his fourth year in France.

Miss Emma Fairweather, who has spent the summer at Hampton, has returned to the city.

## EXCLUSIVE STYLES IN NEW AUTUMN COATS.

Wool Velours, Barrymore, Pattinson, Chinilla, Flush, Baby Lamb, etc. Colors, Navy, Beetroot, Grey, Taupe, Green, Brown, etc.

Prices, \$25, \$30, \$35, \$40 and up.

An epoch making value at any time. In this year of scarcity and high prices, it is simply a marvel—nothing less.

Describing them the other day, a smart woman said: "I don't know how you do it; why, I can't buy the material for the price you ask for this coat," holding up one of our \$35 wool Velours in Coates style, a very attractive coat—your entry seeing splendid value—GYREMAN'S.