

STUDYING THE  
RETAIL TRADE  
METHODS HERE

British Merchants Are to  
Tour Canada

Are Now in the United States  
— Itinerary Does Not In-  
clude the Maritime Provin-  
ces — Those in the Party.

(Canadian Press.)  
New York, May 11.—The official  
tour of Canada by twenty representa-  
tives of the Drapers' Chamber of Trade of  
the United Kingdom, headed by F. W. Cook,  
F. P. O. B. E., chairman, will commence  
at Vancouver on June 16, and will be  
preceded by a six weeks' tour of the  
principal cities of the United States.  
The party, which recently arrived in  
New York on the steamship Cedric, was  
specially entertained by civic authorities,  
as well as by the National Dry Goods  
Association of America. Lew Hahn,  
managing director of the latter organ-  
ization, is conducting the tour of the  
British visitors, and will accompany  
them on the trip. The party leaves for  
Boston tomorrow.  
Their stay in Canada will be very  
brief, and only a short time will be spent  
in the cities they have arranged to visit.  
They are due to arrive in Winnipeg on  
June 19. From the Manitoba capital they  
will continue their journey east-  
ward to Toronto, where they are ex-  
pected to arrive on June 21. On June 23  
they will arrive in Ottawa, and after  
spending a few hours in the capital will  
proceed to Montreal the same day, con-  
cluding their round trip in New York  
on June 25. It is understood the Cana-  
dian Retail Dry Goods Association has  
made arrangements for the delegation to  
try out as thorough inspection of the  
Canadian department stores as the brief  
period of time available will permit.  
The idea of the trip through Canada  
and the United States was first suggest-  
ed to the British department store pro-  
prietors by Selmon F. Hales, president  
of the National Retail Dry Goods Assoca-  
tion of America, at a dinner given to

SAYS HE'S NEVER  
SEEN ITS EQUAL

Quebec Farmer Declares He  
Was so Weak He Had to  
Lay Off From Work —  
Tanlac Restores Health.

"I shall never forget my trip to the  
States, because it was while there that I  
was induced to try Tanlac, the medicine  
that restored me to health," declared  
Napoleon Therrien, well-known farmer  
at St. Leonard, Province of Quebec.  
"For about six years I had suffered  
with indigestion and stomach trouble.  
My food turned sour, and I used to blot  
up so with rags that sometimes I thought  
it would kill me. It used to aggravate  
me to sit down before a real good dinner  
and be afraid to touch it because I knew  
that if I did I should only suffer for it  
afterwards. Then my appetite failed  
me and I had no desire to eat at all. I  
got so I couldn't sleep and would get up  
in the morning as tired as though I had  
been up all night. I became so weak at  
last that many a day I had to lay off  
from work and just let my farming go.  
Finally, I decided to take a complete  
rest and so went off to Manchester in  
New Hampshire to visit some friends.  
"Naturally, I told people I met in Man-  
chester about my condition, and it seem-  
ed that everyone I spoke to would say,  
'Why not try Tanlac?' and so I called  
in at the drug store and bought a bottle.  
Well, do you know, I hadn't taken half  
a bottle before I commenced to feel bet-  
ter. I seemed to be hungry all the time  
and thought I should eat my friends out  
of house and home. I can eat things  
now that I haven't dared to touch for  
years past, and my food agrees with me  
perfectly. I never have any signs of gas  
on the stomach and I sleep sound the  
whole night through. I've gained ten  
pounds in weight, and I've come back  
to Canada feeling better than I have in  
years. In all my sixty years, I've never  
come across a medicine equal to Tanlac,  
and I'm going to recommend it every-  
where I get."  
Tanlac is sold in St. John by the Ross  
Drug Company and F. W. Munro, by G.  
W. McKay, Beaver Harbor; Willard J.  
Colwell, Evans; C. V. Pearson, High-  
land, and by the leading druggists in  
every town.—(Adv.)



Cuticura Is What You Need  
For Your Hair and Scalp

Dandruff kills the hair. Cuticura kills  
dandruff. Try this treatment. Before  
retiring rub Cuticura Ointment into par-  
ticles all over the scalp. Next morning  
shampoo with Cuticura Soap and hot  
water. Rinse with tepid water. Dandruff  
usually disappears, hair stops falling and  
becomes thick, lustrous and healthy.  
Soap 25c. Ointment 25c and 50c. Sold  
throughout the Dominion. Canadian Depot:  
Lynx, Limited, St. Paul St., Montreal.  
Keep Cuticura Soap always without soap.

Hampstead; D. M. Rose, Oxford; T. M.  
Hardwick, Wandswoorth; F. H. Barber,  
Fulham; W. J. Hunter, Sheffield; Fred  
Longley, Aylesbury; F. Matthew, Pres-  
ton; John Boardman, Stratford; Lewis  
Lyne, London; A. W. Thomas, Liver-  
pool; J. L. Ancestor, Knightsbridge; P.  
Okey, Bournemouth; J. W. Hopton,  
Peckham; Miss D. Cook, secretary of  
the party; Lew Hahn and Homer S.  
Curtis, National Retail Dry Goods As-  
sociation of America; A. N. Holley and  
C. P. Weber.

QUEER LAW CASE  
IN ST. CATHARINES

Involves Question of Two  
Convictions for Same Of-  
fence.

St. Catharines, Ont., May 11.—An in-  
teresting point in law, involving the  
question whether a person may be con-  
victed twice of the same offence, has  
come before Judge Campbell to decide.  
Charles Crooks, a farmer west of this  
city, was fined \$300 for having an illicit  
still on his premises. The conviction  
was made by two Grimby magis-  
trates.

Afterwards the Revenue Department  
at Ottawa proceeded against Crooks for  
not paying his license fee of \$250, and  
a Beamsville magistrate who heard the  
case fined him \$500 for this offence, the  
section of the act calling for a penalty  
double the amount of the license fee.

An appeal was taken before County  
Judge Campbell by A. W. Marquis, of  
this city, against the Beamsville con-  
viction. Mr. Marquis contended that his  
client could not be punished twice for  
the same offence, and that in any event  
the same magistrates who tried the first  
case should have tried the second. He  
quoted a similar case in Alberta where  
the magistrate's conviction in the second  
instance had been quashed.

Crown Attorney Brennan, on the  
other hand, said that it had come to his  
knowledge that the Full Court in Alberta  
had set aside the Appeal Court's judg-  
ment and sustained the conviction of the  
man by the magistrate. The revenue  
officer in question proved that he had  
not been present at the trial, and was ac-  
quitted, and is now proceeding against  
Crooks for false arrest.

MURDER AND SUICIDE  
Lethbridge, Alta., May 10.—Murder  
and suicide in the most shocking double  
tragedy in the history of Cardston, were  
committed on Saturday afternoon as a  
result of the deranged mental condition  
of George Leavitt of that town. Leavitt,  
after first hanging his son, Royce, aged  
nine, then hanged himself.

How to Cure  
Biliousness

Doctors warn against remedies  
containing powerful drugs and  
alcohol. "The Extract of Roots,  
long known as Mother Selig's  
Cathartic Syrup, has no dope or  
strong ingredients; it cures indig-  
estion, biliousness and constipa-  
tion. Can be had at any drug  
store. Get the genuine, 50c. and  
\$1.00 Bottles. 8

him in London during the spring of 1919  
by the Drapers' Chamber of Trade. The  
journey, originally contemplated as  
an unofficial one, attracted the interest  
of the business men of Great Britain so  
much that the British board of trade  
took official cognizance of the visit, and  
invested it with the character of an official  
tour. The merchants are, therefore,  
touring as the representatives of the  
British retail trade.  
The primary object of the visit is to  
study the retail trade methods of the  
Canadian and American department  
stores. For six weeks they will tour the  
principal cities of the United States, in-  
vestigating trade conditions, department  
store management, service and efficiency  
methods. Their study of these matters in  
the United States will be continued

THIN PEOPLE  
SHOULD TAKE  
PHOSPHATE

Nothing Like Plain Bitro-Phosphate to  
Put on Firm, Heroic Flesh and  
to Increase Strength, Vigor  
and Nerve Force.

Judging from the countless prepara-  
tions and treatments which are contin-  
ually being advertised for the purpose  
of making thin people fleshy, developing  
excess fat, and bust, and replacing  
ugly hollows and angles by the soft  
curved lines of health and beauty, there  
are evidently thousands of men and  
women who keenly feel their excessive  
thinness.  
Thinness and weakness are often due  
to starved nerves. Our bodies need  
more phosphate than is contained in  
modern foods. Physicians claim there is  
nothing that will supply this deficiency  
so well as the organic phosphate known  
among druggists as bitro-phosphate,  
which is inexpensive and is sold by most  
all druggists under a guarantee of satis-  
faction or money back. By feeding the  
nerves directly and by supplying the  
body cells with the necessary phosphoric  
food elements, bitro-phosphate should  
produce a welcome transformation in the  
appearance; the increase in weight fre-  
quently being astonishing.  
Increase in weight also carries with  
it a general improvement in the health.  
Nervousness, sleeplessness and lack of  
energy, which nearly always accompany  
excessive thinness, should soon dis-  
appear, dull eyes brighten and pale  
cheeks glow with the bloom of perfect  
health.  
CAUTION.—While Bitro-Phosphate  
is unsurpassed for the relief of ner-  
vousness, general debility, etc., those  
taking it who do not desire to put on  
flesh should use extra care in avoiding  
fat-producing foods.

DROP  
THAT  
COUGH!

Speedy Relief  
Sold Everywhere  
Inexpensive  
Dr. Wilson's  
Syrup of Tar  
and  
Cod Liver Oil  
Brayley Drug Co.  
Limited  
St. John, N. B.

Every Woman Needs  
IRON at Times  
If women would only take  
Nuxated Iron when they  
feel weak, run-down, tired  
out—when they are pale, their  
red corpuscles, become rosy  
cheeked, strong and healthy and  
be much more attractive in every  
way. When the iron goes from the  
blood, the healthy glow of  
youth leaves their skin and their  
charm and vivacity depart. A two  
weeks course of Nuxated Iron  
restores vitality, and gives  
Satisfaction guaranteed or  
money refunded. All  
good druggists.  
NUXATED IRON



Rosy Cheeks  
& Satin Skin

Because of her rosy cheeks  
and satiny skin a woman at-  
tracts the admiration of all  
men. When the young wo-  
man peers in her glass, she  
may see pimples and blotches  
and she immediately goes  
to the drug store for paint,  
powders and beauty creams,  
when she should go there for  
a blood medicine and stom-  
ach alterative known as  
"Golden Medical Discovery."

This spring tonic and blood alterative clears the skin, beautifies it,  
increases the blood supply and the circulation, while pimples, boils  
and eruptions vanish quickly. Ask your nearest druggist for  
Doctor Pierce's Golden Medical Discovery in tablet or liquid form,  
or send 10 cents for trial package of tablets to Doctor Pierce's  
Invalids' Hotel and Surgical Institute, Buffalo, N. Y., or branch  
Laboratory in Bridgeburg, Ontario.

Here is one of the many thousand grateful letters received  
by Doctor Pierce from every state in the Union and from all parts  
of Canada:  
TILLSONBURG, ONT.—"Ever since I can remember, Doctor Pierce's  
medicines were used in our family at home, and they never failed to  
give good results. The 'Golden Medical Discovery' was used as a  
tonic and blood purifier, and for bronchial trouble, and it proved  
excellent. I have personally taken 'Golden Medical Discovery' for  
bronchial trouble, and it was very beneficial. Mother always used  
Dr. Pierce's Extract of Smart-Weed for pain; it also was very good.  
I feel safe in recommending all of Dr. Pierce's medicines, knowing  
them to be good."—MRS. CLIFFORD MITCHELL.

Cuticura Soap  
Clears the Skin  
and Keeps it Clear

Soap, Ointment, Tablets, etc. Sold everywhere.  
Lynx, Limited, St. Paul St., Montreal.

NATURE'S WAY  
IS THE BEST.  
where the healing of skin diseases and injuries is concerned.  
That is what the Roman gladiators proved when they  
applied only the essences of roots and herbs to their sores  
and wounds.  
That is why Zam-Buk is acknowledged so superior to  
ordinary ointments to-day, because it is Nature's Skin Healer—  
made from roots and herbs like the balms used by the early  
Romans, but more scientifically refined, blended and con-  
centrated into convenient form for modern use.  
When applied to a skin disease or sore, Zam-Buk's unusual power of  
penetration enables it to reach the underlying tissues where most of the  
disease germs are located. These it destroys, and when the diseased  
parts are medicinally cleansed the healing essences contained in Zam-Buk  
grow new, healthy tissue which replaces the old and diseased. This is  
why Zam-Buk cures are permanent. Zam-Buk cures from the root up,  
leaving no trace of hidden disease to break out again.  
Zam-Buk is absolutely pure. It is also free from animal fat and  
consequently it cannot turn rancid, but will keep for an indefinite  
period. This naturally appeals to careful buyers and in combination  
with the balm's reliability, explains why Zam-Buk is always found on the  
medicine shelf of the good housekeeper.  
Those who have used Zam-Buk say nothing can take its place for  
eczema, ringworm, salt rheum, boils, pimples, ulcers, abscesses, chronic  
sores, blood-poisoning, piles, cuts, burns, scalds and all skin injuries.  
50c box, 3 for \$1.25. All dealers, or Zam-Buk Co., Toronto. FREE  
SAMPLE sent upon application and 1c stamp for postage.



A general civil service examination for  
federal employes will be held in St. John,  
Fredericton, Chatham and Moncton on  
July 6, 7 and 8. The examination will  
be for clerks, stenographers, transfer

agents, porters, letter carriers, truckmen  
inspectors and others.

TABLETS  
FOR  
All  
Pain

Headaches Neuralgias  
Colds and La Grippe  
Women's Aches and Pains—Ask your  
Druggist for A-K  
Tablets  
Rheumatic and Sciatic Pains

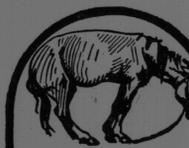
Muscles Mean Nothing  
when the nerves fall down. The  
nerves control the muscles. The  
stomach feeds both.  
HAWKER'S  
NERVE & STOMACH TONIC  
has no equal as a nerve food,  
blood maker and invigorator. It  
is an excellent remedy for diges-  
tion and despondency.  
Read what Rev. Wm. Lawson,  
formerly of Carmarthen Street  
Church, St. John, has to say.  
"On several occasions I have suf-  
fered from severe nervous exhaus-  
tion and general debility. I was  
advised to use Hawker's Nerve &  
Stomach Tonic and have great pleasure  
in testifying to its restoring, tonic,  
invigorating, and building up prop-  
erties."  
Sold by all druggists and general stores  
at 50c. The same price everywhere.  
None genuine without Company's name.  
HAWKER'S TOLD AND CHEERY BALSAM  
IS A SAFE AND SPEEDY REMEDY  
FOR ALL COUGHS AND COLDS.  
HAWKER'S LITTLE LIVER PILLS  
CORRECT ALL STOMACH ILLS.  
THE CANADIAN DRUG CO., Limited,  
ST. JOHN, N. B.

"DANDERINE"

Stops Hair Coming Out;  
Doubles Its Beauty.



A few cents buys "Danderine." After  
an application of "Danderine" you can  
not find a fallen hair or any dandruff  
besides every hair shows new life, vigor,  
brightness, more color and thickness.



In Case of Colic

Give your horse Dr. J. Woodbury's  
Horse Liniment internally—and  
at the same time, build up the  
general health and digestion of  
the horse, with Dr. J. Woodbury's  
Condition Powders.

Colic in a horse comes from the  
same cause as colic in a baby—  
acute indigestion.  
These remedies tone up the  
stomach, regulate the bowels and  
kidneys, help the digestion and  
soon put the animal in the best  
possible condition.

Dr. J. WOODBURY'S  
Horse Liniment and  
Condition Powders

used whenever an animal is troubled  
with Cough, Cold, Distemper, Glanders,  
Spavin, Curb, Spavin, Cracked Hoof,  
Sole, Sore, Sore, Sore, Sore, Sore,  
these two reliable remedies will give  
prompt relief and change the sick, lame  
animal into a vigorous, healthy one.  
Keep these standard preparations  
always in your stable in case of sickness  
or accident.  
Sold by Druggists and General Stores  
Prepared by  
FRASIER, THORNTON & CO. LIMITED  
COOKSHIRE, QUE. 108

TAKE IT IN THE MORNING  
Abbey's  
EFFERVESCENT  
SALT

MUTT AND JEFF—JEFF HAD HEARD THAT SAME SPIEL A DOZEN TIMES BEFORE

By "BUD" FISHER  
I WROTE A POEM AND  
EVERY EDITOR IN TOWN  
REFUSES TO PRINT IT!  
I'LL SHOW IT TO MUTT,  
I'LL BET HE'LL AGREE  
WITH ME THAT IT'S  
GOOD.  
MUTT, OLD DEAR, IF  
YOU CAN SPARE A  
MINUTE I WISH YOU'D  
READ THIS POEM!  
IT'S THE LATEST  
CREATION OF  
MY BRAIN.  
I'LL DO  
SO WITH  
PLEASURE,  
JEFF, OLD  
THING.  
WELL, WHAT  
DO YOU  
THINK OF IT?  
I DON'T WANT TO  
OFFEND YOU, BUT,  
THIS IS THE  
CHEEZIEST POEM  
I'VE EVER READ!  
I THINK IT POSSESSES  
ABSOLUTELY NO MERIT,  
IN FACT, ANY FIVE-YEAR-  
OLD CHILD COULD DO  
BETTER! THAT'S WHAT  
I THINK OF IT! AHEM!  
YOU NEEDN'T BE SO  
CHESTY ABOUT IT,  
YOU'RE NOT THE  
ONLY GUY THAT'S  
TOLD ME THAT!