

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

ASHES REMOVED

ASHES PROMPTLY REMOVED. Phone Main 2264-41. Wm. McAlister. 18203-1-8

ASHES REMOVED PROMPTLY. Phone 4046-11. Frank Cole. 17103-1-11

AUTO STORAGE

AUTOMOBILES STORED, \$5 month; overhauling done by contract; tow cars always ready. At Thompson's, 65 Sydney, Phone 1685-11.

BABY CLOTHING

BABY'S BEAUTIFUL LONG Gowns, daintily made of the finest material; everything required; ten dollars complete. Send for catalogue, Mrs. Walton, 672 Young street, Toronto. 11-1-1921

BAGGAGE TRANSFER

GET A YELLOW TRUCK FOR FURNITURE moving, baggage transfer and heavy trucking. St. John Transportation Co., Cliff street.

BARGAINS

REMNANTS OF FLANNELLETTES. Remnants of Printed Cottons, useful goods and cheap, at Wetmore's, Garden street.

IT'S MASTER'S VOICE RECORDS. A large assortment in stock, the latest songs, fox trots, marches. Phone 4032 and we will send you a variety to choose from. Victrolas, \$40 up. Needles, all kinds. Lipsett's Variety Store, corner Brussels and Exmouth street.

CHIMNEY SWEEPING

WATTS, CHIMNEY SWEEPER AND property repairs. Haymarket Square, Phone 2981-21.

CLOTHS

CLOTH, CLOTH, CLOTH—DO your women folks need materials in good quantities for their dresses and suits? We have thousands of yards that will sell as low as \$2.75 per yard, half regular price, in goods 45 to 56 inches wide. This is an excellent opportunity to get materials in better quantities than usual from in women's fabrics and also take care of the children's needs. Call at our store address, 25 Charlotte street, English Scotch Woolen Co. 18204-2-2

ENGRAVERS

F. C. WESLEY & CO., ARTISTS and engravers, 59 Water street. Telephone M.982.

FURNITURE MOVING

GET A YELLOW TRUCK FOR FURNITURE moving, baggage transfer and heavy trucking. St. John Transportation Co., Cliff street.

HATS BLOCKED

LADIES' BEAVER, VELVET AND felt hats blocked in the latest style. Mrs. E. B. James, 290 Main street, opposite Adelaide street.

IRON FOUNDRIES

UNION FOUNDRY AND MACHINE Works, Limited, George H. Waring, manager, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

MARRIAGE LICENSES

WASSON'S DRUG STORES ISSUE Marriage Licenses. Hours, 8:30 a.m. till 1:30 p.m.

MEN'S CLOTHING

MEN'S CLOTHING, OVERCOATS—We have in stock some very fine Overcoats, well made and trimmed and selling at a low price from \$20 up. W. J. Higgins & Co., Custom and Ready-to-wear Clothing, 192 Union street.

MONEY ORDERS

A DOMINION EXPRESS MONEY Order for five dollars costs three cents.

PIANO MOVING

PIANOS MOVED BY AUTO. FURNITURE moved to the country. General cartage; reasonable rates. Arthur S. Stackhouse. Phone 314-21.

PHOTOGRAPHIC

CUT TO PIECES—WE ARE GIVING you special prices from now till Xmas. Cabinet sizes from \$4 up. Pocket photos \$2 per dozen. Victoria Photo Studio, 30 King Square.

PICTURE TAKEN DAY OR NIGHT, rain or shine while U wait. Films developed and printed quick, clear, reasonable prices. We enlarge any photographs, 45 King Square, St. John, N. B. Phone 1698.

PLUMBING

GORDON W. NOBLE, PLUMBER and heater, Jobbing given personal attention. Telephone 2000-31, 154 Water-loo street.

REPAIRING

FURNITURE REPAIRING AND upholstering, 267 Union. Phone 915-11.

SECOND-HAND GOODS

WE PAY HIGHEST CASH PRICES for Second-Hand Goods. Phone 2884-41 672 Main street.

WANTED TO PURCHASE—Gentlemen's cast-off clothing, boots, fur coats, jewelry, musical instruments, bicycles, guns, revolvers, and tools, etc. Highest cash prices paid. M. Lampert & Co. Lock street. Phone 417C

WANTED TO PURCHASE—LADIES' and gentlemen's cast off clothing, boots; highest cash prices paid. Call or write Lampert Bros., 555 Main street. Phone Main 4463.

WANTED TO PURCHASE—Gentlemen's cast off clothing, fur coats, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write M. Lampert & Co., 16 Dock street, St. John, N. B., Phone Main 4439

NOW IS THE TIME, THE WINTER is coming. We and get your soldier overcoats at bargain prices. Also great bargains in men's working boots, Combs and see for yourself. Don't miss the bargains. Dominion Second Hand Store, 541 Main street, St. John, N. B. Phone M. 4372.

WANTED TO PURCHASE—Gentlemen's cast off clothing, fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 14 Mill street. Phone 2392-11.

SILVER-PLATERS

GOLD, SILVER, NICKEL, BRASS and Copper Plating. Automobile parts made as good as new, 24 Waterloo street, J. Grouncina.

SNAPSHOTS FINISHED

SEND ANY ROLL OF FILM AND 50c to Wasson, St. John, N. B., Box 1848 and have a set of very best pictures, glossy finish. Work returned postpaid.

UMBRELLAS

UMBRELLAS REPAIRED AND RE-covered, 678 Main street. 17111-1-11

WATCH REPAIRERS

DIAMONDS BOUGHT AND SOLD. Watch and Clock Repairing a Specialty. G. D. Perkins, 48 Princess street.

RINGS, WATCHES, LOCKS FOR sale, watch repairing, seven years in Waltham factory. G. B. Huggard, 47 Peters street.

W. BAILEY, THE ENGLISH, AMERICAN and Swiss expert watch repairer, 188 Mill street (next Hygienic Bakery.)

GOES TO NEWFOUNDLAND. Andrew Forsythe, who has been manager of the Bank of Nova Scotia, since for some years, has been transferred to St. John's, Newfoundland, to assume charge of the Bank of Nova Scotia at that city. He will leave for St. John's on Monday next, and will be succeeded in the bank in Sussex by Mr. Roy, who is at present manager of a branch of the Bank of Nova Scotia at Kentville, N. S. Mrs. Forsythe and daughter will remain in Sussex for the winter.

Officers were elected last evening at a meeting of the Trades and Labor Council. A resolution was passed asking that the city take over the N. B. Power Co. and operate it under city control. The unemployment question was dealt with, A. M. Belding addressed the meeting on the matter of the establishment of a juvenile court and urged that the council support. No action was taken. F. A. Campbell was re-elected president and the other officers were elected as follows: F. A. S. McMullin, vice-president; A. D. Stevens, secretary; C. G. Langbein, financial secretary; Gordon Campbell, sergeant-at-arms. The following committees were elected: Audit committee, C. H. Stevens, E. E. Tighe and H. A. Shortliffe; legislative, J. E. Tighe, F. A. Campbell and F. A. S. McMullin; municipal, C. H. Stevens, F. A. Campbell and A. D. Colwell; educational, Delegates Webster, Stevens and Langbein; organization, Delegates Tighe, F. A. Campbell and McMullin; arbitration, Delegates La Ghein, Colwell and James LeClaire; label, Delegates Colwell, Hiney and Farris; trustees of the building fund, F. A. Campbell, A. D. Colwell and James LeClaire.

POLITE MARLBORO ROBIN THANKS DONOR FOR FOOD. (Boston Globe) Neelman's singing mouse. Winsted's rope-jumping rattlesnake. Reading's talkative cats—these needs must be on the alert else their fame will vanish. Marlboro's begging and thankful robin has made its appearance. Here is how the Globe correspondent puts it: Residents of Main street have taken considerable consolation lately, despite the winter season, in the presence of a robin in their vicinity. The bird is a large one and has been spending most of its time near the residence of John Brooks. Mrs. Brooks feeds robin red breast every day, and robin red breast shows its appreciation by giving throat to whole bars of gold.

7-CENT CUTS TRAFFIC ON PHILADELPHIA CARS. Philadelphia, Jan. 8.—The total number of riders on Philadelphia Rapid Transit Company cars last month, with the seven-cent fare in effect, was 8,600,000 less than the number in December, 1919, at the five-cent rate, according to W. C. Dunbar, Vice President of the company. Mr. Dunbar also says that the sale of tickets at four for a quarter made the company's revenue last month exceed that of December, 1919, by \$657,589. The record of diminishing riders, according to Mr. Dunbar, bears out the prediction of Thomas E. Mitten, President of the Philadelphia Rapid Transit Company, who said a fare higher than a "basic five-cent rate" would cut down the number of profitable short riders.

Gravel Roofing Galvanized Iron and Copper Work for Buildings. Repair Work Promptly Attended to. Vaughan & Leonard 11 Marsh Road 'Phone M. 2879-41

Newfoundland From West St. John, N. B., S.S. "MANOLA" Sailing on January 15th And Fortnightly Thereafter to St. John's Newfoundland FREIGHT AND PASSENGER SERVICE. For rates and further information apply to Canada Steamship Lines Limited. Montreal, P. Q. St. John, N. B.

FINANCIAL

NEW YORK STOCK MARKET.

(J. M. Robinson & Sons, members Montreal Stock Exchange.)

Table with columns: New York, Jan. 8. Prev. Close, Open, Noon, High, Low. Includes Am Sumatra, Am Car and Pdry, Am Locomotive, Am Beet Sugar, Am Can, Am Smelters, Am Woollens, Anaconda Min, Balt and Ohio, Baldwin Loco, Butte & Superior, Beth Steel, Chino Copper, Canadian Pacific, Cent Leather, Cruible Steel, Erie, Gen Motors, Inspiration, Int'l Mar Com, Int'l Merc, Industrial Alcohol, Midvale Steel, Mex Petrol, N Y Central, New Haven, Pennsylvania, Pierces Arrow, Pan-Am Petrol, Reading, Republic & S, St. Paul, South Pacific, Standard Oil, Union Pacific, U S Steel, U S Rubber, Utah Copper, Westing Electric, Willys Overland.

MONTRIAL TRANSACTIONS.

(J. M. Robinson & Sons, members Montreal Stock Market.)

Table with columns: Montreal, Jan. 8. Bank of Commerce, Bank of Montreal, Merchants Bank, Royal Bank, Bridge, Broupon, Dominion Steel, Power, Quebec, Saulters, Abitibi, Shawinigan, Spanish, Melonard, Spanish, Brevet, Sugar, Steel, Canners, Cement, Asbestos, Victory Loan, Victory Loan, Victory Loan, Victory Loan.

AGAIN ASKED TO ENDORSE IDEA OF JUVENILE COURT

Trades and Labor Council Favor City Taking Over Street Railway—Officers Elected.

Officers were elected last evening at a meeting of the Trades and Labor Council. A resolution was passed asking that the city take over the N. B. Power Co. and operate it under city control.

POLITE MARLBORO ROBIN THANKS DONOR FOR FOOD. (Boston Globe) Neelman's singing mouse. Winsted's rope-jumping rattlesnake. Reading's talkative cats—these needs must be on the alert else their fame will vanish.

7-CENT CUTS TRAFFIC ON PHILADELPHIA CARS. Philadelphia, Jan. 8.—The total number of riders on Philadelphia Rapid Transit Company cars last month, with the seven-cent fare in effect, was 8,600,000 less than the number in December, 1919, at the five-cent rate, according to W. C. Dunbar, Vice President of the company.

Gravel Roofing Galvanized Iron and Copper Work for Buildings. Repair Work Promptly Attended to. Vaughan & Leonard 11 Marsh Road 'Phone M. 2879-41

Newfoundland From West St. John, N. B., S.S. "MANOLA" Sailing on January 15th And Fortnightly Thereafter to St. John's Newfoundland FREIGHT AND PASSENGER SERVICE. For rates and further information apply to Canada Steamship Lines Limited. Montreal, P. Q. St. John, N. B.

TARIFF REPRISALS

(New York Times)

Congressmen at Washington who pushed through the House the bumble Bill to "protect" the farmers are filled with surprise and pain to learn that foreign countries may retaliate. Argentina hints at reprisals if high duties are levied on her wool and hides. Canada may do something to hit back for the tax on wheat. Even France is said to be about to renege. How unreasonable! It much be indeed a "mechanical" animal that thus proposes to defend itself when attacked. So far this affair is a mixture. We know ourselves to be so amiable that we think we should not lay it up against us, certainly not to lay it up against our own? If they hurt or threatened in the act, they ought not to let it up against us, certainly not to let it up against our own? If they hurt or threatened in the act, they ought not to let it up against us, certainly not to let it up against our own? If they hurt or threatened in the act, they ought not to let it up against us, certainly not to let it up against our own?

WOOD AND COAL

"Baked to a Turn" is the gratifying experience of the many who bake their bread, cake, and pastry with

Fundy Soft Coal

which gives a strong, steady heat, burns freely and leaves but little ash. Let us send you a load, or a ton, of our famous Fundy Soft Coal. Phone Main 3938

Emmerson Fuel Co. Ltd 115 City Road.

COAL

R. P. & W. F. STARR LIMITED 49 Smythe Street, 157 Union Street.

Soft Coal

Broad Cove Coal. Reserve Sydney. Promptly Delivered. McGivern Coal Co. Phone M. 41 1 Mill Street

Best Quality Dry Hardwood Well Screened Soft Coal

A. E. WHELPLEY 238-240 Paradise Row 'Phone Main 1227

NICE DRY KINDLING In Uniform Bundles. Best in the City. WILSON BOX CO. 'Phone West 99. 10-20 Ld.

DRY CUT SLABWOOD \$2.25 per Load 'Phone 3471-11

The Colwell Fuel Co., Ltd. Bituminous and Bunker Anthracite Coal 'Phones West 90 or 17

FOR SALE—HARD WOOD, DESIRED lengths, also Soft Wood for kindling. Phone West 398-45. 18200-2-3

Epstein's Exclusive Optical Parlor Eyes examined and Glasses Fitted by the latest methods. K. W. EPSTEIN & CO. Optometrists 193 UNION STREET Open Evenings

Manufacturers

IF your home demand is slackening, are you investigating markets abroad? Our Foreign Department has detailed information on export trade possibilities which we shall be glad to place at your disposal.

THE CANADIAN BANK OF COMMERCE

PAID-UP CAPITAL \$15,000,000 RESERVE FUND \$15,000,000 ST. JOHN BRANCH—W. H. Lugsdin, Manager

If your salary were Thirty Dollars a week and we offered you Forty Dollars would you not accept? The comparison is the same when we allow FOUR PER CENT. on Savings Accounts.

The Canada Permanent Mortgage Corporation Assets over Thirty-three Millions. New Brunswick Branch, 63 Prince William St., St. John, N.B. R. F. WRIGHT, Manager. T. A. McAVITY, Inspector.

MASTER MASON PLUG SMOKING TOBACCO

MASTER MASON plug smoking tobacco is unquestionably as good a pipe tobacco as is made—Manufactured from choice tobaccos, fully matured, scientifically blended and pressed into a solid plug, it keeps its delicious flavor, burns evenly and satisfies.

Smoke Master Mason It's good tobacco

MASTER MASON—ready rubbed—for those who like it that way is the same good plug tobacco cut and rubbed ready for the pipe—It is put up in tins and foil paper packages.

who exercised courage and seized the opportunity to branch out when others were pulling in their horns, and who is now pointed to as a leading citizen. Has not the time come to ask whether courage will not be better than cowardice, whether the placing of contracts will not be better than cancellations, whether it will not be better to look beyond the present clouds and prepare for the sunshine that is bound to come by and by?

TIME FOR COURAGE; NOT COWARDICE (Forbes' Magazine) Napoleon once said: "A general of ordinary talent occupying a bad position, and surprised by a superior force, seeks safety in retreat; but a great captain supplies all deficiencies by his courage, and marches boldly to meet the attack."

The quality most needed by American business men a year ago was caution. The quality most needed today is courage. Did you ever reflect that most of the great fortunes in America have been made by men who courageously held on when others were giving up? Often they salvaged weaklings and the assets thus acquired later became of great value.

In panicky times the strong, by their courage, become stronger. They have vision to look beyond the immediate clouds. They have faith that the sun will shine. They know that depression will give place to prosperity in this land of unfathomed resources and energy and enterprise and enthusiasm.

Henry Clay Frick, who recently died leaving something like \$125,000,000 (largely for public purposes), laid the foundation for his fortune when the panic of 1873 stamped the men interested in the infant coke industry. Frick boldly persuaded Bunker Mellon of Pittsburgh to lend him \$10,000, and with this he bought the interests of his partners and others who showed the white feather. They thought he was a fool, for was not coke then selling under cost of production? Within a few years Frick's coke properties were netting him a profit of over a million dollars a year.

One by one Carnegie's early partners deserted the steel ship at times when it appeared to be sinking. Little Andrew stuck to the bridge undaunted. In his recently issued autobiography he tells how he tried to persuade various associates to hold on, but how they saw nothing but ruin ahead. He never doubted that the sea would become calmer in due course. And when it did it was calm—and very profitable—sailing for Carnegie.

John D. Rockefeller picked up some of his biggest fortunes in oil properties during times of acute depression, when the price obtainable for oil was unprofitable. He had resolved to stick to oil through thick and thin, and when others of less backbone and less courage wanted to run away, they found him a willing buyer.

Almost every city and town and hamlet in America has some business man to whom the citizens point with pride, some man who had to wrestle with insurmountable obstacles in his earlier days, but

REAL ESTATE

Real Estate FOR SALE

Two family freehold on St. James St., \$1500 cash balance easy terms.

New two family leasehold on Bryden St., North End. Price \$3200, half cash.

Two family leasehold on Duke St. West. Small cash payment, balance as rent.

Two family leasehold Chesley St. Store, rentals \$684. Price \$4500, terms.

One family freehold, Sheffield St. barn, henhouse. Price \$1200, terms.

Seven tenement leasehold Brussels St., with store. Rentals \$796, price \$4250, terms.

Also properties at Robesay, East St. John, Fairville, Brookville, Glen Falls, etc.

East St. John Building Co. Ltd. 60 Prince Wm. St. Phone 4243. 1-9

Princess Street, \$6,500 Garden Street, \$4,200 Charles Street, \$2,200

The above are properties that have just been listed with us since our large advertisement was prepared.

The Princess Street property is but a few doors from Sydney Street, is freehold and a real bargain at the price. It would be particularly well adapted for a medical practitioner.

The Garden Street property is a fine freehold and is a snap at the price we are asking.

The Charles Street property consists of two self-contained cottages on a freehold lot.

Terms can be arranged on all three properties. For further particulars apply TAYLOR & SWEENEY REAL ESTATE BROKERS Globe Atlantic Bldg. 151 Prince William Street Telephone Main 2596 "Look for the blue sign."

HOUSES FOR SALE

Two-Family Freehold, one flat three rooms; the other five. Toilets. Rentals \$294. Price \$1,200, quarter cash, \$20 monthly.

Three-Family House. Six rooms and toilet each flat. Price \$2,300, \$500 cash, \$30 monthly. Rental \$516.

Three-Fit House with store, price \$3,300, \$1000 cash, \$50 monthly, Rental \$960.

Two-Flat corner house, bath, electric lights. Price \$2,600, half cash.

Two-Family freehold, North End, fully modern. Concrete basement, separate furnaces. Price \$4500. Terms.

One of the most desirable two-family houses on Douglas Avenue, garage. Enquire.

Two new self-contained modern houses. Enquire.

Many other properties to choose from. If your house is for sale I probably have a buyer waiting whom it would suit. List it with me.

Desirable Summer Houses and Lots on I. C. R., C. P. R. and Loch Lomond. H. E. PALMER, 50 Princess Street. 'Phone: Main 2847 1-8

WANTED To purchase two or three tenement houses, modern, central. Please send amount of rent, expenses and other particulars to Post Office Box 516. 1-10

WANTED To communicate with owners having properties for sale in the city and suburbs. No charge unless we make sale. NO SOLE AGENCY. East St. John Building Co., Ltd., 60 Prince William St. 12-10-1f 'Phone M. 4248.

USE The Want Ad Way

REAL ESTATE

Lingley, on C. P. R. Pract'ally New House Price, \$1,200.00

We have had placed with us for sale a real snap in an all year round house with an acre of land which fronts on the river. The house is but four years old and \$400.00 of the purchase price can remain on mortgage.

For further particulars apply Taylor & Sweeney REAL ESTATE BROKERS, Globe Atlantic Bldg. 151 Prince William Street, Telephone M. 2596 "Look for the blue sign."

Now is the Time

to select your lot at East St. John. Courtenay Bay Heights offers the choicest locations and terms.

A monthly payment of \$5 will secure you a valuable home site.

For further particulars enquire at Fawcett's Store, East St. John, or 'Phone Main 4652. 1-9