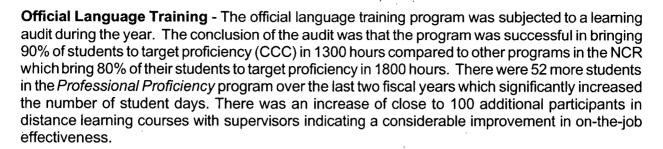
## DFAIT LEARNING REPORT 2002-2003



**Political and Trade Programs** - Four new courses were developed and piloted in the International Business Development sector: Foreign Direct Investment Promotion, Science, Technology and Innovation, Canadian Economy and the on-line Export Development in the Canadian Cultural Sector. A Strategic Reporting Abroad course was introduced and three policy seminars were held on The Role of Diplomats in Conflict Situations, Thinking Europe and Future of Diplomacy. There were four deliveries of the Economic Diplomacy course.

CFSI's curriculum is derived in part from business line requirements, business plans, Departmental systems as well as **Departmental priorities**. Many existing courses and recent Program additions support the Department's established priorities. The "Canada-US Relations" and "Advocacy and Influence Strategies" courses relate to the **Canada-US affairs** priority. Multilateral Diplomacy, Negotiation Skills and Preparation to UNGA are some courses which support the priority **Multilateral, G8 counties and other key bilateral relationships**. In addition, a seminar entitled "Thinking Europe - Working Together" was delivered to 26 participants and focussed on how Canada can work effectively in the new European context.

The courses Human Rights I and II and International Law support the priority **Promotion of human rights, good governance, and the rule of law** while Negotiation Skills, Trade Policy and Market Access and Economic Diplomacy courses all serve to provide the skills required for **WTO and FTAA negotiation and capacity building**, amongst others.

A number of courses support Government-wide coordination, international business development: Trade, Science and Technology and investment promotion; and Branding Canada initiatives abroad including International Trade Finance, TCS - Serving our Clients, the newly developed on-line course TCS Basic Training on Client Service, U.N. Procurement, International Financial Institutions, Trading Houses, Working Trade Shows from Both Sides of the Aisle, Competitive Intelligence, and In-Canada Program for LES Commercial Officers and Public Affairs Officers. Two courses were added to the curriculum and piloted - Direct Foreign Investment Promotion and Science, Technology and Innovation.

The International Security and Cooperation and Strategic Reporting Abroad courses support in part the International threat reduction / war against terrorism priority while the seminars on The Role of Diplomats in Conflict Situations and The Future of Diplomacy are supportive of the priority International Policy Framework and dialogue on foreign policy priorities.

In support of the **Modern Management and Working smarter** priorities, a number of initiatives were undertaken. A Resource Management curriculum was developed featuring a master competencies list that encompasses the position-specific skills and knowledge required for financial and human resources management. A draft of the Resource Management Master