

**Name:** St. Louis Music Supply  
**Address:** 1400 Ferguson  
St. Louis, MO 63133  
U.S.A.  
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- Imports guitars from South Korea.
- Obtains information from trade fairs and manufacturers to aid in purchasing decisions.
- Price is a significant consideration in the decision to import.
- Has never tried Canadian sources.
- Prefers brochures from the Canadian firm.
- Actively seeking sources of supply for violin cases and electric guitars.

**APPENDIX 2**  
**U.S. IMPORTERS GENERALLY**  
**SEEKING SOURCES**  
**OF SUPPLY**