

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 606-LOS ANGELES

009-FOREST PRODUCTS, EQUIP, SERVICES
UNITED STATES OF AMERICA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

CONTINUED ACTIVITY TO PRESENT CANADIAN POSITION ON THE SOFTWOOD
LUMBER AND CEDAR SHINGLES CASES.

TO EXPAND POST ACTIVITY INTO THE STATE OF ARIZONA, WHICH CONTINUES
TO EXPERIENCE INCREASED DEMAND.

ANTICIPATED RESULTS:

TO DEVELOP SUPPORT WITHIN CALIFORNIA WHICH IS
A POTENTIAL LOSER, FOR ELIMINATION OF THE
COUNTERVAILING DUTIES.

INCREASED AWARENESS OF CANADIAN SUPPLIERS
WILL LEAD TO ENHANCED EXPORT SALES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 -----
QUARTER: 2 -----
QUARTER: 3 -----
QUARTER: 4 -----

QUARTERLY RESULTS REPORTED: