REPORT 4 88/10/21

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR BB FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 303-NAIROBI

011-DIL & GAS EQUIPMENT, SERVICES KENYA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ALL SUB-SECTORS

PROMOTE PROPOSAL SUBMITTED BY CDN COMPANY FOR EXTENSION OF MOMBASA-NAIROBI OIL PIPELINE TO UGANDAN BORDER.

PROMOTE PROPOSAL SUBMITTED BY CON COMPANY FOR REHABILITATION AND UPGRADING OF MOMBASA DIL REFINERY.

INVESTIGATE PLANS FOR EXPLORATION, EQUIPMENT TENDERS, ESPECIALLY GEOTHERMAL SECTOR AND REPORT TO DRIE, DEA, PROVINCES.

ANTICIPATED RESULTS:

CONTRACT FOR CDN COMPANY IF PROPOSAL ACCEPTED

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POSSIBLE CONTRACTS FOR DRILLING, SERVICES OR EQUIPMENT. INTRODUCE TWO NEW COMPANIES TO MARKET.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 SUPPORT LAVALIN'S ACTIVITIES TO OBTAIN CONTRACT FOR WSET KENYAS PIPELINE EXTENSION TO ELDORET. -CONTINUE PROMOTION OF CDN SURVEYORS & DRILLING CONTRACTORS FOR BUSINESS W/MULTI NATIONALS IN DIL & GAS EXPLORATION & W/KENYAN GOVT.

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QUARTERLY RESULTS REPORTED:

INCREASED ACTIVE SUPPORT FOR LAVALIN WITH ENERGY MINISTRY IN ITS EFFORTS TO SECURE PIPELINE CON-TRACT. VISIT OF MINISTER OF ENERGY TO CANADA, AND CONTINUOUS FOLLOW-UP BY POST WITH MINISTRY WERE HIGHLIGHTS.