

RPTC1

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: LIMA

Market: PERU

Sector : DEFENCE PROGRAMS, PRODUCTS, SERV

Sub-Sector: SECURITY PRODUCTS

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	100.00 \$M	150.00 \$M	200.00 \$M	250.00 \$M
Canadian Exports	0.00 \$M	0.15 \$M	4.50 \$M	12.50 \$M
Canadian Share of Market	0.00 %	0.10 %	2.25 %	5.00 %

Cumulative 3 year export potential for
CDN products in this sector/subsector: 5-15 \$M

Major Competing Countries	Market Share
UNITED STATES OF AMERICA	50.00 %
UNITED KINGDOM	20.00 %
GERMANY WEST	20.00 %
OTHER COUNTRIES	10.00 %

Current Status of Canadian
exports in this sector/subsector: Well established and growing

Products/services for which there are good market prospects:

1. PERIMETER PROTECTIVE SYSTEMS
2. INTRUDER DETECTION SYSTEMS
3. BULLET PROOF VESTS
4. BOMB DEACTIVATING SUITS
5. ALL TYPES OF ALARMS
6. EXPLOSIVES VAPOUR DETECTORS
7. KIDNAPPING PROTECTION EQUIPMENT
8. BULLET PROFF GLASS
9. BOMB CIRCUIT DISRUPTORS
10. EXPLOSIVE DETECTOR DOGS
11. ARMOURED AUTOMOBILES
12. ARMOURED CASH TRANSFER TRUCKS