must be formalized at the governmental level, already rests on a solid foundation. This fact makes us think that the first stage should consist in the identification of subjects of common interest that may lead to reciprocal advantages through co-operation. This is the stage we have reached with Hungary and Poland, for example. The second stage, co-operation, begins in earnest through exchanges and contacts between interested individuals and organizations, based on *ad hoc* arrangements if necessary. I spoke of reciprocal benefits, Mr Chairman. I did so because this is a notion that has its place in the section of the Final Act we are discussing and because it is central to our position. In this respect the conditions for scientific and technological co-operation are closely related, in our opinion, to those for industrial co-operation — that is, the best basis for pursuing it is found in the mutuallyperceived interests of the partners who are directly involved.

Finally, I come to the text of the Final Act, and I do so willingly since this text is generally quite good. It is good because in certain respects it is particularly explicit.

The text is . . . explicit in the multiplicity of methods of co-operation it recognizes and recommends for use. I am thinking of the section on forms and methods of co-operation, as well as the fourth paragraph of the preamble, in which the participating states recognize that this co-operation may be achieved both bilaterally and multilaterally, both on governmental and non-governmental levels, by intergovernmental and other kinds of agreement, by international programs, by co-operative projects as well as commercial channels, and by the use of various forms of contact, including direct and individual contacts. My proposal is not meant to rekindle old quarrels but, putting the two paragraphs I mentioned side by side, the delegations should ask themselves if everything has really been done in their countries to eliminate obstacles in the area of direct, individual contacts ....