

Make a clear and positive specification

The specification for the varnish to be used in finishing a building should be as clear and definite as that for the stone or wood work. Nothing should be left to chance or the workman's discretion. The specification that reads "DOUGALL VARNISH COMPANY'S

"TRANSPARENT WOOD FINISH"

either "EXTERIOR," "INTERIOR" or "FLOOR," as the case may be, guarantees that best results will be obtained, both in quality and economy.

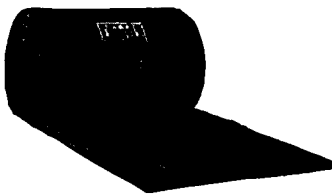
These varnishes are more quickly applied and cover a larger area than varnishes that cost less per gallon. If you figure it by the job, they are more economical in their first cost—and their final cost, i.e., the years of service they give, makes them the most economical and satisfactory for every purpose.

A little care in writing the varnish specification will guard against having the carefully planned details of woodwork design discounted by inferior finish.

The Dougall Varnish Company, Limited
 305 Manufacturers St. Associated with Murphy Varnish Co., U.S.A. MONTREAL, CAN.
 The Varnish that Lasts Longest

UNION FIBRE COMPANY

Manufacturers of Sheathing and Sound Deadening **LINOFELT**



LINOFELT is a quilt used for building purposes, made of chemically treated flax fibres, quilted between two sheets of building paper.

Linofelt is also covered with waterproof paper, asbestos paper, and other coverings for particular uses.

Linofelt for house insulation is furnished in two general styles. The first style is for sheathing houses, like building paper, and for laying under floors or in partitions to deaden the passage of sound.

The second style, which we call Frost Proof Linofelt, is designed to fit between the studding with a lap on each side.

Send for booklet, "Quiet Dwellings—Winter-proof and Summer-proof" to any of our agents.

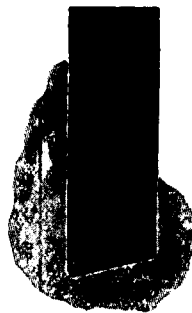
Agents for Linofelt Only:

Eastern Canada: The Philip Carey Co., Toronto and Eastern Canada: Montreal.

Agents for Both Sheathing and Sound Deadening Materials and Cold Storage Insulation:

Western Ontario, Manitoba and Saskatchewan—Grose & Walker, Limited, Winnipeg, Man.
 Northern Alberta—Northern Supply Company, Ltd., Edmonton.
 Southern Alberta—Western Supply and Equipment Co., Calgary, Alta.
 British Columbia—Wm. N. O'Neil and Company.

Insulation of Every Type for Cold Storage Buildings



WATER-PROOF LITH contains two ingredients only (aside from water-proofing compound), patent water-proof rock wool and degummed flax fibres (these fibres are the same as those used in the manufacture of linen). These two materials naturally possess the highest insulating value of any materials which could possibly be made into an insulating board.

Water-proof Lith Boards are one-half to three inches in thickness, and 18 inches by forty-eight inches in area.

Write direct to the company or to any of our agents when you need insulation for a cold room or a cold storage building. We make every kind of board insulation; Water-proof Lith, Union Cork Board, and Feltlino, and also Linofelt quilt insulation.

Drop a postal for our booklet "Insulation For Cold Rooms."

Agents for Cold Storage Only:

Address our Chicago Office, 1612 Great Northern Bldg.