## Deming Spraying Pointers



DID you ever know the grief of having a spray pump break down right in the middle of the season when you were busiest? With one such experience you would hardly care for another; if the fault lay in a poor, unreliable pump that you had purchased because it seemed like an easy "saving," you probably doubted seriously, afterward, whether or not it paid you.

## Was that really economy?

DEMING SPRAYERS are built on the theory that cutting first cost at the sacrifice of quality is a poor saving—and the practice of everyday use confirms this idea. So far as concerns appearance, an iron pump is as good as a brass one; but "looks" end when the pump leaves the

BLACKIE BROS., HALIFAX

store, and beauty does not make a very long stand against hard usage and corrosive chemicals.

The parts which make a pump good or bad are inside—you cannot see them, but they are there just the same. In DEMING SPRAYERS these

parts — valves, valve seats, plunger, cylinder, etc., are brass —spraying materials cannot corrode them; hence the life of the pump is increased.

DEMING SPRAYERS are made for you. Eighteen styles, hand and power; nozzles and attachments galore—suited exactly to your need. Let us help you select your outfit. Nineteen eight Catalogue and "Expert Testimony" will please you.

## The Deming Company, Salem, Ohio

J. A. SIMMERS, TORONTO

Mention The Canadian Horticulturist when writing