is needless to mention the record beaters placed in the Liverpool service by the Allans this season, as a perusal of the daily papers from week to week clearly shows that there is nothing on the Atlantic that is superior to this service either for freight or passengers.

On the Glasgow service of the Allan Line such vessels as the Ionian, Mongolian, Pretorian, Sicilian and Corinthian speak for themselves. These vessels make the passage from Montreal to Glasgow in eight to 10 days and are equipped with the latest system of refrigerator and ventilated compartments for the carriage of perishable freight. The loading and unloading is not done by the ordinary stevedores, but by special and experienced men employed exclusively by the Allan Line for this purpose, thereby ensuring the best results. The vessels of this line sail regularly from Montreal every Thursday throughout the season of St. Lawrence navigation, so that the shipper may time his freight accordingly and be sure that it has been forwarded on the steamer for which it was intended. Exporters of fruits would do well to get into communication with Messrs. H. and A. Allan or their representatives, who will be pleased to furnish all information required.

## Process Showing at the Fairs

A feature which is coming into vogue at the agricultural exhibitions is the exhibition of the process of manufacture of various articles. Where the article shown is one of common use, the process of making it is always of great interest. At Toronto the process building was always crowded. At the Western Fair at London the Waggoner Ladder Company set up a bench and one of their workmen, with his appliances, worked away as if in the factory for several days of the fair, putting in the steel wire reinforcement which is one of the advantages of the Waggoner Extension Ladder. A very much interested crowd stood around the place the whole time, and the result was-several times larger sales than the company ever made at the fair before.

Showing the process produces interest, and if it illustrates a really good thing the man who sees it is convinced. At the West Middlesex fair, at Strathroy, the company showed the process again with similar results. There is a general feeling on the part of the managers of these fairs that it will pay to encourage these process showings and keep out the "midway" shows, which have for some time been discrediting our fairs.

## Spraying Machines at Toronto

One of the most interesting exhibits at the Toronto National Exhibition for the fruit growers was the Little Giant Sprayers, shown by the Perkins & Paine Co., of Port Dover, Ont. As they were the only power sprayers on the grounds these machines attracted much attention. Besides being the cheapest machine on the market, it is also the only one that automatically sprays two rows of grapes or small fruits at the same time.

Many United States fruit growers expressed themselves as being highly pleased with the

