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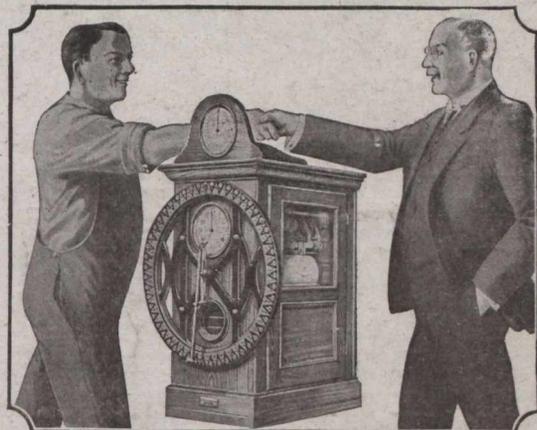
No. 1

It's Time to House-clean

The year 1919 should be the greatest industrial year Canada has ever experienced. But the watchword must be greater efficiency, more scientific methods to get the best out of the working time and material available.

Take your payroll, for instance. It represents the greatest raw material purchase you make. Do you check it as scientifically and exactly as you do other materials?

The essence of a scientific payroll is to get a printed, accurate, unchangeable time record, as made by the employee himself so he is absolutely satisfied with it — and moreover in such shape as to be quickly made up by the cashier without endless night work and calculation. That's payroll efficiency! You get it with an



Harmony—and a Square Deal to Labor and Employer

International Time Recorder

Perhaps you think little time leaks are not serious. Let's see. Take a payroll of 200 employees. Suppose each one loses only two minutes on each of the 4 daily "in" and "out" shifts — and that is a very conservative estimate. That means 1,600 lost minutes every day, or say 8,800 minutes a week, at 50c per hour, it's a straight loss to the employer of \$73 every week. In a year it's \$3,796. Think of it! A pretty steep price to pay to be without the watch-dog accuracy of a modern Time Recording system, isn't it?

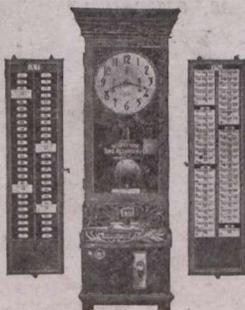
We make Time Recorders, Cost Recorders, Master Clocks, Program Devices, etc., to suit any business and they are made in Canada. Let us send you our folders.

International Business Machines Co. Limited

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Also Manufacturers of Dayton Automatic Scales and Hollerith Electric Tabulators



An International Card Recorder with "in" and "out" card racks

