

MDS Nordion, one of Canada's largest life sciences firms, regularly calls on the Canadian Trade Commissioner Service for help. We export medical isotopes, such as nuclear imaging and irradiation machines used in cancer treatment.

When we were faced with regulatory issues in the US, we asked the Canadian Trade Commissioner Service to assist us. They provided us with advice on regulatory developments and facilitated meetings with regulators and officials.

Similarly, efforts taken in Brussels helped us respond to regulatory challenges in the European Union. The Trade Commissioner Service also provided helpful advice in Korea, from outlining the perils and opportunities of joint ventures to identifying experienced legal firms.

Working with the Trade Commissioner Service has enhanced our efforts to develop new opportunities and maintain commercial links around the world.

To find out more about MDS Nordion, visit www.mds.nordion.com.

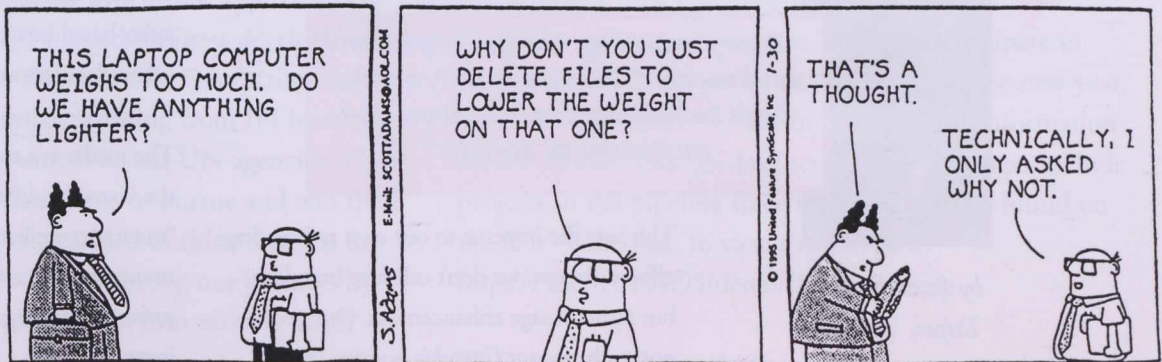
Working with the Trade Commissioner Service

by David McInnes
MDS Nordion

DILBERT®

By Scott Adams

DILBERT ©
United Feature Syndicate
Reprinted by Permission.



SAY YOUR PIECE

Do you have a best practice to share? Comments or suggestions?

TCS International welcomes your input.

Contact the Editor: Anne-Marie Dorais

E-mail: anne-marie.dorais@dfait-maeci.gc.ca

Tel. (613) 944-1474

Fax (613) 944-0497