# WHAT THIS POST CAN DO FOR YOU

# Canadian Embassy in Buenos Aires - Trade Section

Our embassy in Buenos Aires can provide a range of trade-support services that will help your firm not only to assess the potential for market entry into Argentina, but to realize it.

# We can fax you:

- tips for business travellers coming to Argentina
- a list of Argentine holidays 1997-98
- information on major Argentine trade shows 1997-98
- information on major Canadian trade shows 1997-98
- an economic update on Argentina (quarterly reports)
- · a list of World Bank and Interamerican Development Bank projects
- · sectoral overviews for key sectors
- a list of Canadian contacts who can help you to prepare for international business development
- a list of Argentine contacts who can support you in doing business: lawyers, accountants, business consultants, travel agents, interpreters, translators, real estate agents (for rentals), credit-reporting companies
- · an overview of import regulations
- · an overview of intellectual property laws and regulations
- hints for setting up an office
- Double Taxation Agreement
- Export Development Corporation: Lines of credit in South America
- · Canadian International Development Agency: Programs in Argentina
- Guidelines for Selecting an Argentine Agent or Representative

# After doing some research, we can also fax you:

• information on Argentine contacts in your particular sector of interest

# We can help you plan your first visit by:

- helping you to set up your appointments
- supplying names and addresses of reputable interpreters, local hotels and private taxis
- supplying cost estimates for a visit to Buenos Aires
- giving you a general briefing on the market

# We can help you plan your subsequent visits by:

- · supplying names of contacts who can arrange your logistical support, on a fee-for-service basis
- providing additional market intelligence and advice

# We can support you after your visit by:

continuing to supply political, economic and commercial updates on Argentina

We will make every effort to answer your inquiries within five working days.