

ADHESIVOS, SA DE CV

Fuego 719
01900 Mexico D.F.
Phone: (5) 568-0505
Fax: (5) 568-5638

Juan Basurto

Company Size:
Approximately 70 employees.

Primary Products:
Formaldehyde, resins, and hexamine

Export Levels:
Information not provided.

Plants:
The only plant is operated at Ixtacuixtla, in the state of Tlaxcala.

Wastewater Status:
The company is currently complying with wastewater discharge norms.

Potential Opportunities:
Future purchases will focus on water recycling. The company plans to recycle 100% of all residual water. Decision makers have identified high technology equipment as a likely purchase item. Current water consumption totals 166m³/day; however, required capacity would total only 100m³/day.

Purchase Time Frame:
The company plans to purchase such equipment in the medium term, between two and five years.

Additional Comments:
Financing was identified as the second most important factor in the purchasing process, after quality.

QUIMICA ESTEROIDAL, SA DE CV

Narciso Mendoza 22
54180 San Juan Ixhuatepec, State of Mexico
Phone: (5) 714-6308
Fax: (5) 714-8065

Victor Hugo Juarez Montaño

Company Size:
Approximately 150 employees

Primary Products:
Hormonal steroids

Export Levels:
Information not provided

Plants:
The only plant is located at the above address.

Wastewater Status:
It can be assumed the company is not currently complying with discharge norms.

Potential Opportunities:
Química Esteroidal has high BOD and COD levels. The company anticipates the purchase of equipment capable of reducing these levels, with an approximate capacity of 50m³/day. Decision makers have recently embarked upon a study to determine the best methods of cleaning pollution levels in effluent discharges.

Química Esteroidal also anticipates the purchase of a recycling unit.

Purchase Time Frame:
Approximately 2 to 5 years

Additional Comments:
A compact solution is important, given tight space limitations. Total water use averages 74m³/day.