

COMMENTS?

"No specific guidelines. Just contact me."

SYSCO/GULF ATLANTIC FOOD SERVICES CO.
WHOLESALE/DISTRIBUTOR
5164 Shawland Road
Jacksonville, Florida 32205

PHONE: 904-786-2600
CONTACT: Tom Talley

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$3 - \$5,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 53 Cello; Flounder - 10# Layer Pack; Ocean Perch - 5# Cello; Pollock - IQF; Salmon - IQF; Trout - 10# Layer Pack; Turbot - 10# Layer Pack

Frozen Shellfish: Sea Scallops - Blocks; Snow Crab Clusters - Blocks; Other Crab Products - King, Blocks

PURCHASE FROM? Argentina, Taiwan

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Jacksonville, Florida

COMMENTS?

"Just contact me, Tom Talley."

HARKER'S, INC.
WHOLESALE/DISTRIBUTOR
521 8th Avenue SW
LeMars, Iowa 51031

PHONE: 712-546-8171
CONTACT: Lois Winecoff

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated "significant"

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Ocean Perch - 5# Cello; Pollock - 5# Cello

Frozen Shellfish: None

PURCHASE FROM? Canada, Norway

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Make direct contact. May wish to buy through intermediary.

WAREHOUSE LOCATIONS? LeMars, Iowa