

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 640-BOGOTA

010-MINE, METAL, MINERAL PROD & SRV  
COLOMBIA

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	30 OF 170 T TRUCKS-WABCO/EUCLID INTERCORE	\$30 MILLION
	AIR FILTER PLANT - INTERCOR	\$ 1 MILLION
	WASH PLANT STUDY AND POSSIBLE PLANT	\$30 MILLION
	ARRANGE VISIT OF SENIOR EMR OFFICIAL(S) TO COLOMBIA TO ASSIST COLOMBIA IN ITS MINING POLICY AND FOLLOW UP MISSION TO CANADA TO MEET WITH INTERESTED CAPABLE PARTIES.	INCREASED SALES OF EQUIPMENT AND SERVICES TO THIS SECTOR.
	FOLLOW UP ON CARBOCOL PLANS TO DEVELOP "EL DESCANSO" COAL DEPOSIT AND SIMINERA'S "LA LOMA" DEPOSIT.	SALES OF \$ 500,000 OF CONSULTING SERVICES AND DEVELOPE OPPORTUNITIES FOR EQUIPMENT SALES.

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TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	THREE COMPANIES SELECTED/INVITED TO MINTEC MINING SYMPOSIUM. VISIT OF MINISTER EMR.	VISIT OF MINISTER/EMR REINFORCED INTEREST IN CDN THROUGH HIGH LEVEL CONTACTS IN THIS SECTOR.
QUARTER: 2	PROMOTION OF CDN CAPABILITIES IN MINING GOODS AND SERVICES, PARTICULARLY IN GOLD MINING.	ATTENDANCE OF FOUR PROMINENT MINING OFFICIALS AT MINING SYMPOSIUM (MINTEC '87) IN NORTH BAY, ONTARIO, 12-18 SEPT '87.
QUARTER: 3	MTG WITH ECONOMINAS TO PRESENT CDN EXPERTISE. APPROVAL BY CIDA INC FOR MARMATO PROJECT. ORGANIZATION OF KILBORN/SANDWELL MISSION.	EDC SIGNED \$45M LINE OF CREDIT WITH CARBOCOL. TWO FEASIBILITY STUDY CONTRACTS WON BY CDN COS.
QUARTER: 4	-----	