

REPT4D
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 89
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

96

POST :407-MADRID

016-INDUSTRIAL MACHIN, PLANTS, SERV.
SPAIN

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

FOLLOW-UP WITH CDTI ON BEHALF OF NRC TECH. TRANSFER OPPORT.
6/8 TECHNOLOGY AGREEMENTS

FOLLOW-UP WITH CANARIES GOV'T RE MONENCO PROP.-POWER PLANT
SHOULD PROJECT GO AHEAD SEVERAL CDN EQUIPMENT SUPPLIERS

SURVEY-I.D. PRODUCTS/SERVICES-WASTE/WATER/POLLUTION EQUIPMT. IN SPAIN
INDUCE 8 CDN COMPANIES TO UNDERTAKE NEW MARKETING ACTIVITY

ORGANIZE VISIT TO CDA-IMPORTERS/MUNICIPAL-POLLUTION CONTROL
3/4 JOINT VENTURE AGREEMENTS, TWO CONSULTING SERVICE

WOULD HAVE OPPORTUNITY TO BID SUPPLY MACHINERY.
OPPORTUNITIES & 20M IN POTENTIAL SALES

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 Arrange program for visit by President of AECL

As a result of visit Deputy Director of nuclear
division of ENDESA will visit Canada to study
AECL technology

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----