

REPORT 4
89/05/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

71

POST :348-KUWAIT

009-FOREST PRODUCTS,EQUIP,SERVICES
KUWAIT

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	PULP AND PAPER PRODUCTS	
	IDENTIFYING KEY PURCHASERS IN TERRITORY AND PROMOTE OVERALL CAPABILITIES	GREATER AWARENESS OF CANADA IN MARKET.INCREASED SOURCING REQUESTS
	WORK CLOSELY WITH DRIE/IRPI TO IDENTIFY CANADIAN EXPORTERS INTERESTED IN MARKET AND CANADIAN PRODUCTS AVAILABLE	HAVE LIST OF EXPORT READY FIRMS TO MIDDLE EAST TO RESPOND TO INQUIRIES
	COMPILE PREVIOUS SOURCING REQUESTS FROM LOCAL IMPORTER	IDENTIFY SPECIFIC TARGET PRODUCTS

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
	QUARTER: 1 -----	
	QUARTER: 2 -----	
	QUARTER: 3 A.Identify Canadian exporters interested in market. B.Compile sourcing requests.	Post has been unable to obtain suitable data base of Cdn exporters of paper products despite repeated attempts. A list of interested local importers has been compiled.
	QUARTER: 4 -----	