

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 3RD QUARTER OF 1966 (863)

Summary for POST: Los Angeles

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)	
	CANADA-BASED		LOCALLY-ENGAGED				
	TRADE	NON-TRADE	TRADE	NON-TRADE			
A. Servicing Export Enquiries	from Canada	4.8	0.0	28.0	0.0	1.03	438 (Enquires)
	from Territory	6.0	0.0	5.3	0.0	0.40	209 (Enquires)
B. Export Promotion Projects and Events		12.5	0.0	25.3	0.0	1.26	8 (Projects/Events)
C. Other Trade Development Activities		9.0	0.0	11.0	0.0	0.69	
D. Promotional Projects		3.8	0.0	14.0	0.0	0.57	9 (Fairs/Miss/Cont.)
E. Servicing Investment Development	from Canada	10.3	0.0	0.3	0.0	0.42	68 (Enquiries)
	from Territory	21.3	0.0	0.3	0.0	0.86	176 (Enquiries)
F. Service to Government	External Affairs	8.5	0.0	1.3	0.0	0.38	12 (Reports)
	OGDs, Provinces, ETC	4.5	0.0	4.7	0.0	0.32	4 (Contacts)
G. Administration	Program Management	10.0	0.0	4.0	0.0	0.52	
	Leave, Professional Dev.	0.0	0.0	5.7	0.0	0.20	
Total TID Program		91.5	0.0	99.9	0.0	6.65	
H. Other Programs		8.8	0.0	0.0	0.0	0.35	

Canadian Business Visitors: 219
Local Business Visitors: 31

Trade Officers: 7
Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent

COMMENTS