COOPÉRATIVE FÉDÉRÉE DE QUÉBEC Montreal, Quebec

Premium quality, competitive prices and aggressive marketing put 1.5 million kilograms of Quebec cheddar on Japanese plates and Quebec butter, chickens, and fresh and packaged meats on other tables in Canada and the U.S. and a score of other countries. One secret of the success of Coopérative Fédérée de Québec is its willingness to adapt its products, meat cuts and packaging to customs and tastes of its foreign customers. Coopérative Fédérée is an economic mainstay for its 35,000 members in the fiercely competitive agri-food industry. Earlier this year, in Lisbon, five of its Savourin brand butters each won a "World Quality Selection" Gold Medal.

Jacques Cloutier Director of Finance Coopérative Fédérée de Québec 1055 du Marche Central Street Montreal, Quebec H4N 1K3 (514) 384-6450

ILCO UNICAN INCORPORATED Montreal, Quebec

Developing systems and hardware for screening out the unwanted and unauthorized without inconveniencing the welcome has made ILCO UNICAN INCORPORATED a world leader in physical security systems. For more than 50 years, the company has been a frontrunner in its industry. It is the world's largest manufacturer of key blanks and key duplicating equipment and the developer of the first changeable combination pushbutton lock. It's latest innovation is an electronic access card for hotel guests which, in effect, changes the locks on their room doors every time they are rented.

Christopher Beames Export Manager ILCO UNICAN INCORPORATED 7301 Decarie Blvd Montreal, Quebec H4P 2G7 (514) 735-5411

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