MC 2035 POOR DOCUMENT

The Evening Chit-Chat

By RUTH CAMERON

To know how to do thoroughly good work in any line brings a man halfway up the ladder of business success.

But no further.

Unless he possesses the equally important talent of knowing how to show other people how to do good work, there he sticks.

The men and women who have climbed to the top of the ladder of success were almost invariably men and women who have had that second ability.

The other day I was visiting a business man who is at the head of a concern which makes two hundred thousand dollars a year. I spent the whole forenoon with him, and in that time the only call that was made upon him was to sign a few checks.

"How is it that your employes ask you so few questions?" I inquired. "I should think they would be constantly coming to you for instruction."

"Ah! Miss Cameron," he answered, "that is the secret of my success, that I have been able to pick and train men so that they won't need to come to me. I often say I am the only person in the establishment who has nothing to do. You see, I have put all my work on other shoulders. And if I hadn't been able to do that, I would still be earning a few thousand a year instead of being where I am."

You see, the business man who knows how to make himself unnecessary in a small way will soon find himself necessary in a much larger way.

Another business man told me, with regret, of a thoroughly bright and intelligent man in his employ who "can never go above three or four thousand a year because he must do all the work himself. If he could show others how to do it, we could get two or three assistants for him and enlarge the department and pay him more, but he can't."

Subsequently, when the work of the department made enlargement absolutely necessary, the man who couldn't show others how to do his work actually had to be discharged and was replaced by someone who could.

I know a very bright business woman who overworked herself to the verge of nervous prostration while all the time the concern she was working for was eager to get her an assistant.

"I'd so much rather do the work myself than show anyone else," she protested.

This is the cry not only of business men and women, but of all kinds of workers everywhere.

It is the cry, for instance, that often keeps the mother wearing herself out in the kitchen while her daughters grow up in ignorance of the things they ought to understand.

And this cry is always as selfish and wasteful as it thinks itself unselfish and saving.

If you want to become a very useful and important person in this world, you must learn to share responsibility and knowledge as well as to have them yourself.

SHIPPING

ALMANAC FOR ST. JOHN, AUG. 24.

	A.M.		P.M.
Sun Rises	5.41	Sun Sets	7.11
High Tide	11.45	Low Tide	6.00

The time used is Atlantic standard.

PORT OF ST. JOHN,
Arrived Yesterday

Stmr Ocamo, 1228, Coffin, from Bermuda Windward Islands and Demerara, Wm. Thomson & Co., passengers, general cargo and mails.

S. S. Manchester Mariner, 2,672, Linton, Manchester.

CANADIAN PORTS.

Pugwash, N S, Aug 21—Steamed, stmr Competitor, Billburn, Brow Head, for orders.

Quebec, Aug 22—Ard, stmr Norhilda, Sydney (C B).

Montreal, Aug. 22—Ard, stmr Cassanda, Glasgow.

BRITISH PORTS.

Inistrahull, Aug 22—Passed, stmr Helmer Morch, Newcastle (N B) for Belfast.

Liverpool, Aug 22—Ard, stmr Manchester Corporation, Heath, Montreal for Manchester.

Newport, Eng, Aug 23—Ard, stmr Erandio, St John.

FOREIGN PORTS.

Bridgeport Ct, Aug 22—Ard, schr Peter C Schultz, St John.

Troon, Aug 21—Steamed, stmr Wadimir Reitz, Olsen, Campbellton (N B).

Vineyard Haven, Aug 22—Ard, brig Leo, New York for Halifax.

New York, Aug 23—Ard, schrs Jost, Minersville; T W Allen, Calais; Samuel Castner, jr, Calais; Centennial, Lubec.

New York, Aug 23—Sld, schrs Empress, Charlottetown (P E I); Leonard Parker, Summerside (P E I); Helena, Amherst (N S); C M Porter, Calais.

Machias, Me, Aug 23—Sld, schr J M Lamprey, Sackville (N B).

New York, Aug 23—Ard, stm St Paul, Southampton.

Deafness Cannot be Cured

by local applications, as they cannot reach the diseased portion of the ear. There is only one way to cure deafness, and that is by constitutional remedies. Deafness is caused by an inflamed condition of the mucous lining of the Eustachian Tube. When this tube is inflamed you have a rumbling sound or imperfect hearing, and when it is entirely closed, Deafness is the result, and unless the inflammation can be taken out and this tube restored to its normal condition, hearing will be destroyed forever; nine cases out of ten are caused by catarrh, which is nothing but an inflamed condition of the mucous surfaces.

We will give One Hundred Dollars for any case of Deafness (caused by catarrh) that cannot be cured by Hall's Catarrh Cure. Send for circulars free.

F. J. CHENEY & CO., Toledo, O.

Sold by druggists, 75c.

Take Hall's Family Pills for constipation.

WEDDINGS

A wedding of interest took place in the West End last evening, when William Smith, aged 86, for many years a city marshall, was married to Mrs. George Way, aged 62, in the presence of a large number of guests. They were the recipients of many congratulations.

La MARQUISE de FONTENOY

Greek Merchant Prince of London Leaves Millions For Public Use in Native Land—An East Africa Case

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Some explanation is necessary with regard to the will of Marino Corgialegho, of Mount street, Berkeley Square, London, S. W., a native of Cephalonia, a naturalized English citizen, who, dying at St. Leonard's at the age of eighty-two, has not only appointed the Crown Prince of Greece as the executor of his testamentary disposition, but also one of the chief legatees of his estate, which amounts to something in the neighborhood of $4,000,000.

The will, as I will presently show, serves to emphasize once more an argument that I have from time to time put forward in these letters, namely, that the Greeks, when they leave their own country, become far more useful sons thereof, than if they had remained at home. The reason for this is, probably, that conditions abroad are so wholly different, inciting them to activity and to enterprise, and calling forth all the best phases of their character. There are no more respected and prosperous members of the commercial communities of London, of Paris, of Marscilles, of Egypt, of Turkey, of Odessa, of New York, and of Chicago, than the Greeks, many of whom are millionaires, while all are more or less prosperous.

And these expatriated sons of Greece many of whom for business purposes acquire letters of citizenship in the land of their adoption, never forget their native country, are always amongst the most generous subscribers to all useful national and philanthropic enterprises at home, and seldom die without leaving handsome bequests to public institutions in Greece.

Thus, Corgialegne bequeathed $250,000 to King George to be used at his uncontrolled discretion for the improvement of the Greek navy, and $50,000 for the amelioration of the sanitary condition of the military barracks at Athens. He leaves $200,000 for the institution of a school at Athens by the crown prince on the lines of the English colleges of Eton or Harrow; $50,000 to the crown prince for the establishment of a hospital in Athens; $200,000 to the crown prince for the establishment of an industrial and technical school in his native town of Argostoli, in the island of Cephalonia; $140,000 for the construction of a model prison in Athens, on English lines; $50,000 to the crown prince, as well as his house in Argostoli, for a girls' school in the island of Cephalonia; $50,000 to the Queen of Greece for her hospital, Evangelison in Athens; while the entire residue of his fortune is to remain at the absolute disposal of the crown prince, for use in his discretion "for the improvement and embellishment of the city of Athens, and the establishment of any institution for the advancement of the arts and trades which he (the crown prince) may determine."

In one word, Greece's future king, in his capacity as executor, and as heir of the fortune of $4,000,000 left by Corgialegno, is free to dispose of the money as he sees fit, and at his uncontrolled discretion, for public purposes.

The old millionaire likewise bequeathed all his art treasures, including a priceless collection of Serves porcelain dating from the middle of the eighteenth century, to the crown prince, beseeching his acceptance thereof, as a token of his affectionate friendship, and deep regard.

Corgialegno was on terms of considerable friendship with the crown prince and King George, who never failed to see much of him when they visited England, and who also won for him the good will and the marked favor of King Edward and Queen Alexandra.

Queen Olga's pet institution, the model hospital in Athens, entitled the Evangelison, which for years she has personally directed, was likewise built and endowed for her by a great millionaire who had made an enormous fortune abroad and who placed a portion of it at her disposal, with this institution in view.

An East Africa Case

Lord Enniskillen's second son, the Hon. Galbraith Cole, whose killing of a native suspected of sheep-stealing in British East Africa has been engaging the attention of parliament in London, has been acquitted by a jury, after being placed on trial at the high court of sessions in Nakuru in East Africa.

He shot down the native and killed him because he found some sheep's wool in his hut and traces of the fact that mutton had been cooked there.

One of Galbraith Cole's neighbors in British East Africa is his brother-in-law, Lord Delamere, who married his sister, Lady Florence Cole. His estates adjoin those of Cole, and it was on his property that the killing of the native took place. Some years ago Lord Delamere was suspended by the governor of British East Africa, from membership of the legislative council, for his "truculent and aggressive manner in demanding a change of the local black labor laws," with a view to making them more stringent, and a bitter feud ensued between the governor on the one hand and Lord Delamere, with all the English land owners, including Lord Cardross, Captain Van der Weyer, formerly of the Scots Guards, and Galbraith Cole, on the other, the representative of the sovereign being virtually boycotted, in a social sense, by the entire white society of the country. The end was that he demanded and obtained his transfer to another post.

The present governor of the protectorate appears to have taken a strong stand against what is declared a misdirection of justice in the trial of Galbraith Cole at Nakuru, and it is probable that he will incur the wrath of the colonists.

Lord Enniskillen is a Knight of the Order of St. Patrick, has his principal country seat at Florence Court, Enniskillen, County Fermanagh, has a seat in the House of Lords as a baron of the United Kingdom, his viscounty and earldom being Irish, and is descended from that Sir William Cole who settled in Ireland in the county of Fermanagh in the reign of James 1, receiving an immense tract of escheated lands, which are still in his possession.

John Cole was raised to the peerage of Ireland as Lord Mount Florence in 1760 and his son was advanced to the earldom of Enniskillen in 1789, playing an important part in bringing about the union of Ireland and England. Lord Enniskillen, prior to his accession to the earldom and while still Viscount Cole figured in a very sensational robe in the famous Mordaunt divorce case.

MARQUISE DE FONTENOY.

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stop the meanest, nastiest, most persistent headaches in half an hour or less. We guarantee that they contain no opium, morphine or other poisonous drugs. 25c. a box at druggists', or by mail from 29

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Read and See for yourself what S. L. Marcus & Co., The Ideal Home Furnishers 166 Union Street Offers You This Week.

Our special offer for this week in Morris and Upholstered Rattan Chairs. The greatest value that was ever yet offered in this class of goods.

Quartered Surface Oak Morris Chairs with Reversible Upholstered Cushions $5.90

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A 3 Piece Imitation Mahogany Parlor Suit, Highly Polished, Silk or Velour Upholstered for $12.50.

THESE PRICES STAND GOOD FOR THIS WEEK ONLY

S. L. MARCUS & CO.

The Ideal Home Furnishers. 166 Union Street
ST. JOHN, N. B.

KING'S COUNTY MEETINGS

Liberal reciprocity meetings will be held in Kings county as follows:

Thursday, Aug. 24.

Gondola Point and Rothesay—A. P. Copp, M. P. P., and others.

Clifton—E. H. McAlpine, K. C., Dr. D. H. McAlister.

Hammond, at Hammondvale—Geo. McCord, I. C. Rand and A. E. Pearson.

Friday, Aug. 25.

Round Hill and Greenwich—A. B. Copp, M. P. P., and others.

Long Reach and Kingston—E. H. McAlpine, K. C., and Dr. McAlister.

Salt Springs and Upham—Geo. McCord and A. E. Pearson.

Marrtown and Studholm—I. C. Rand, Frank Freeze, J. McFadzen.

Saturday, Aug. 26.

Westfield Beach—A. B. Copp, M. P. P., and others.

Bayswater—E. H. McAlpine, K. C., and Dr. McAlister.

Upham Station and Upham—Geo. McCord and S. H. Flewwelling.

Newtown—A. E. Pearson, Fred E. Sharp and Frank Freeze.

ALBERT COUNTY MEETINGS

During the coming week, meetings addressed by Dr. McAlister, the Liberal candidate for King-Albert, will be held as follows:

Monday, Aug. 28, at Hopewell Cape.
Tuesday, Aug. 29, at Riverside.
Wednesday, Aug. 30, at Waterside.
Thursday, Aug. 31, at Alma.
Friday, Sept. 1, at Elgin.

Other prominent men will also address these meetings.

Other meetings in support of Dr. McAlister, but which he will be unable to attend, will be held as follows:

Friday, Aug. 25, at Stony Creek.
Saturday, Aug. 26, at Dawson Settlement.
Monday, Aug. 28, at Turtle Creek.
Tuesday, Aug. 29, at Baltimore.
Wednesday, Aug. 30, at Albert Mines.
Thursday, Aug. 31, at Hopewell Hill.
Friday, Sept. 1, at Germantown.

On Friday evening, Aug. 25, Hon. H. R. Emmerson will address the electors in Oulton hall, Albert.

Give the farmers, the lumbermen and fishermen their turn. Their prosperity means prosperity for the province.

PILES Do not suffer another day with Itching, Bleeding or Protruding Piles. No operation required. Dr. Chase's Ointment will relieve you at once and as certainly cures you. 60c. a box; all dealers, or Edmanson, Bates & Co., Limited, Toronto. Sample box free if you mention this paper and enclose 2c. stamp to pay postage.

MISS CUNNINGHAM IS MUCH ANNOYED BY STORY PUBLISHED HERE

Miss Sadie B. Cunningham, formerly of this city, where she was employed in the office of E. L. Jarvis, Prince Wm. street, passed through the city last evening to attend the funeral of her mother, Mrs Colwell Cunningham, who died this week in Sussex. She was greatly pained to learn of a story published in an evening paper here on Tuesday last to the effect that, being a man she had posed as a woman here and then had "donned man's clothing, again, and asserting the prerogative of a man had been united in marriage with a Miss Hope who had been appearing on the stage of one of the Sydney theatres."

Miss Cunningham, when told by a reporter about the story published, was greatly surprised, and perturbed. "Why my gracious! to say that I am a man is awful. I am as much feminine as any woman ever was and I shall certainly investigate that story."

She said she would take action for damages.

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Boys' heavy double extension soles boots; Sizes 1 to 5.

$1.50

Boys' Dongola kid heavy soles; Sizes 11 to 13.

$1.25

Girls Box Calf heavy soles; Sizes 11 to 2.

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Girls Dongola Kid with patent leather toe caps; Sizes 11 to 2.

$1.25

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11 Doz. White Lawn Shirtwaists, worth $1.25, **For 85c.**
Ladies' White Underskirts, worth $5.50, - **For $3.75**
Ladies' White Underskirts, worth $4.50, - **For $3.00**
Ladies' White Underskirts, worth $2.25, - **For $1.75**
Ladies' White Underskirts, worth $1.10, - **For 85 c.**

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