

Research in Management and Industry ordinarily consists of the intensive study of a manufacturing or management problem in a specific industrial plant in the Philadelphia district carried on under the joint supervision of the management of the plant and the Department of Industry. Students spend eight to ten weeks of half-time work in the plant while studying their problem. For students not qualified to engage in this type of work, special research work has been devised to fulfil the Senior Research Requirement.

The following companies have cooperated by admitting students into their organizations for the purpose of Special Research in Management:

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#### INSURANCE

INSURANCE 1. *Stock and Produce Exchange Markets.*—The benefits rendered by exchanges to the business community; organization of exchanges and types of dealers and brokers; classification and description of securities bought and sold; kinds of contracts and orders used; listing of securities; transfer of securities; conversion of securities; privileged subscriptions; various methods of buying and selling unlisted securities; the various clearing house systems used; nature and use