

The firm is very positive about its future prospects in the European market and believes that there is great potential for sales based on the relationships that have been developed through this project.

The firm has had less success gaining access to the Community-funded research programs, due to its lack of a presence (i.e., affiliate) in Europe. They applied to join the Marine Science and Technology Program (MAST) three years ago, but were turned down in Brussels. The firm is now engaged in establishing a presence in Europe and is setting up a joint venture in Prague with the assistance of EAITC's Renaissance Eastern Europe program.