

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :520-TOKYO

010-MINE,METAL,MINERAL PROD & SRV
JAPAN

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 3 Monitoring, analysis of FY89 coking coal negotiations.

Negotiations completed end of December

QUARTER: 4 None

None

TRACKING

ANTICIPATED RESULTS
IDENTIFICATION OF NEW TRADE OPPORTUNITIES IN JAPAN AND CANADA, EARLY 1989
IN DEVELOPING MARKET STRATEGIES
IDENTIFICATION OF EXPORT OPPORTUNITIES
VENTURE OPPORTUNITIES
LICENSING AND JOINT VENTURE PROJECTS IN BOTH CANADA AND JAPAN
PREFEASIBILITY STUDY FOR USE OF SYSTEM ASSISTOR; EXPAND CANADIAN MARKET SHARE
TOTAL OF 4 SET REQUESTS FORWARDED - LAISON WITH

ACTIVITIES UNDERTAKEN IN POST PLAN
NEGOTIATIONS COMPLETED END OF DECEMBER
NONE
CONTACTS BETWEEN JAPANESE & CANADIAN INDUSTRIES IN CANADA AND OTHER ADVANCED INDUSTRIAL MATERIALS
CONTINUED REPORTING ON JAPANESE POSITION IN INTERNATIONAL
CONTINUED MONITORING OF ANTI-DUMPING TARIFFS IN JAPAN AND DEVELOPMENT OF STRATEGY TO HANDLE IT
MARKET PROTECTION FOR JAPANESE ALUMINUM INDUSTRY
TAIS PRODUCTION FRAME CONSTRUCTION TENDERS - PRO-ASSISTOR
MARKET PROTECTION FOR JAPANESE ALUMINUM INDUSTRY