

REPORT 4
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :346-BAGHDAD

005-COMM. & INFORM. EQP.& SERV
IRAQ

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
	TELECOMMUNICATIONS (INC SPACE)	
	RENDER ASSISTANCE IN RE-OPENING CONTRACT NEGOTIATIONS WITH IRAQI MINISTRY OF DEFENCE.	SUCCESSFUL CONCLUSION OF THIS DEAL WOULD ALLOW BCI TO RE-OPEN LOCAL OFFICE AND PROVIDE NEEDED REVENUES OF APPROX. \$60 MILLION TO REMAIN IN IRAQI MARKET.
	SUPPORT ON-GOING ACTIVITIES OF BCI AFTER RE-ESTABLISHMENT OF LOCAL OFFICE IN LIAISON WITH M.O.D. AND PTT.	PROMOTE ADDITIONAL IRAQI INTEREST IN CANADIAN GOODS AND SERVICES.
	ASSUMING BCI IS SUCCESSFUL IN OBTAINING SECTION 31 FINANCING, POST WILL COMMENCE MORE ACTIVE PROMOTION OF OTHER CANADIAN COMMUNICATIONS PRODUCTS IN IRAQ.	DEVELOP NEW PROJECTS/SUPPLY CONTRACTS WHICH OF CANADIAN GOVERNMENT FINANCING IS AVAILABLE COULD EXCEED \$200 MILLION.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 -----		
QUARTER: 2 -----		
QUARTER: 3 -----		
QUARTER: 4 -----		