

REPT4D  
89/12/12

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :472-PRAGUE

009-FOREST PRODUCTS,EQUIP,SERVICES  
CZECHOSLOVAKIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

PRESENT.& SUPPORT OF OFFERS FM KOCKUMS CANCAR INC.FOR FUTURE  
KCCI WITH OUR SUPPORT,HAS EXCELLENT PROSPECTS BASED ON PRICE

AND TECHNOL.

IDENT.OF CDN JOINT VENTURE PARTNER FOR BURKOVEC PULP & PAPER  
DEPENDS ON WILLINGNESS OF CDN. J.V. PARTNER TO INVEST IN

CSSR

IDENT.OF OPP FOR PULP & PAPER MILL COMP REL'D TO CSSR UPDAT.  
POTENTIAL SALES OF CHEM RECOVERY BOILERS, EVAPORATOR COMPL-

EXES, ETC.

PUBLICATION OF ARTICLES & TECH.PHOTOS IN MAGAZINE  
WIDER INFORMATION ABOUT CDN. COS.

CONSULTING & OTHER SERVICES

IDENT OF CDN COS INTERESTED IN BUKOVEC PULP & PAPER MILL  
POSSIBLE ROLE FOR CONSULTANT AS PART OF CANADIAN CONSORTIUM

CONT.OF LIAISON W/STATE COMM.FOR SCI-TECH DEV.RE POLLUTION  
POSSIBLE R & D CONTRACT

IDENT.CDN COS W/EXPERTISE IN FOREST MANAGEMENT,SILVACULTURE  
POTENTIAL CONSULT.OPPORTUNITIES IN HIGH-POLLUTION FOREST

AREAS

FIND PARTNER FOR JOINT VENTURE IN PRE-FAB HOUSES  
CONCLUSION OF A JOINT VENTURE

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TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Calls on several sawmill and pulp and paper  
state enterprises,incl. Paskov, Bukosa Vranov  
and Piloimpregna.  
Support for KCCI in bidding on sawmill projects  
, e.g. Polomka, Vrbno,etc.

B.C. Forestry Technology Mission, May 9-13.  
Well-attended seminar and overall good reception  
by CSSR officials. Introduced two new companies  
to market. KCCI concluded spare parts contract  
for Zdirec sawmill.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----