

TRADE TRACKING SYSTEM

LOAD AND OFFICER BUSINESS ACTIVITY REPORT

FOR QUARTER 3 OF FISCAL YEAR 1998

REGION EAST EUROPE

		<u>EUROPE</u>		I OF	
		NUMBER	CANADA		
A. EXPORT ENQUIRIES	FROM CANADA	1577	18.85		
	FROM TERRITORIES	339	2.82		
B. VISITS TO CLIENTS IN TERRITORY	VISITS	634	12.64	14.87	
C. EXPORT PROMOT	<u>RBT</u> PROJECTS & EVENTS				
	<u>RWT</u> MIRS	7	3.22	3.75	
	MISSIONS	43	10.32	13.62	
	OTHER	37	0.77	5.13	
D. COMMERCIAL /	BELGRADE				
	BUCHAREST				
	BUDAPEST				
	MOSCOW				
	PRAGUE				
	WARSAW				
E. INVESTMENT /	ANKARA				
	ATHENS				
	BERNE				
	BONN				
	BRUSSELS				
	BRUSSELS (NAC)				
	COPENHAGEN				
	DUBLIN				
	DUSSELDORF				
	HELSINKI				
	LISBON	214	2.44	2.43	0.75
	LONDON	338	2.66	4.37	0.75
	LYON	78	4.22	2.00	0.32
	MADRID		13.33	2.09	1.94
	MILAN		13.33	3.40	1.80
	MUNICH				
	OSLO		2.44	7.00	1.08
	PARIS				
	ROME				
	STOCKHOLM		57.74	64.93	20.00
	THE HAGUE				
	VIENNA				
TOTALS					

NUMBER OF BUSINESS VISITORS FROM CANADA : 395
FROM TERRIT : 140

NUMBER OF PENDING APPLICATIONS COMMENTED ON : 18

NUMBER OF OCCUPIED OFFICER POSITIONS - CANADA-BASED : 9
- LOCALLY-ENGAGED : 11