

## Notice to Fruit Shippers

J. A. Ruddick, Cold Storage Commissioner, Ottawa

On Aug. 7th, a circular was sent from this office to the leading fruit growers and shippers, and to the press as well, stating that the entire space of one cold storage chamber had been engaged on the steamers "Ontarian" and "Sicilian," sailing from Montreal for London on Aug. 22nd and 29th respectively, and that the space in these chambers would be available for shipments of early apples, or other tender fruits, at the regular rate of freight (30 shillings per ton measurement of 40 cubic feet), payable to the steamship companies in the usual manner.

As the response to this notice has been very encouraging, I beg to announce that I have contracted with the agents of the Thomson Line for one chamber on the SS. "Hurona," sailing from Montreal for London on Sept. 5th. Shipments for this steamer should reach Montreal not later than the morning of Sept. 4th, and intending shippers should apply to this office for space without delay, stating the number and size of the packages to be shipped, so that a proper estimate of the space required may be made.

Enclosed find a remittance for two years' subscription to THE CANADIAN HORTICULTURIST. I feel that I cannot be without your paper.—Wm. Craig, Sunny Beach Farm, Auburn, Me., U. S. A.

The 16th international convention of the North-west Fruit Growers' Association will be held in Portland, Ore., December 2, 3 and 4. Preparations for a big convention are being made. Prof. E. R. Lake of Corvallis, Ore., is the secretary for 1908.

## F. O. B. Contracts for Apples

P. J. Carey, Dominion Fruit Inspector, Toronto

An important matter for the consideration of growers and dealers is "sale contracts." Almost every contract made in the sale of apples last season was violated one way or another. It is true that the "money stringency" had considerable to do with the upsetting of contracts, but the fact remains that with contracts made as they were made last year, it is little use in making a sale at all.

It is being advocated, and rightly, from ocean to ocean, that f.o.b. car sales, as much as possible, is the proper way to dispose of our fruit; and surely contracts can be made secure, so that our apples will stay sold when they are sold, whether the markets go up or down.

**Ship to Reliable Firms.**—The disastrous season experienced by some of the growers last year, will have the effect of making them more cautious regarding the firms to whom they ship their apples. Mr. A. E. W. Peterson, of Toronto, has for years been connected with Jas. Adam, Son & Co., of Liverpool, Jas. Lindsay & Son of Glasgow, and Nothard & Low of London. Each of these firms have a splendid record for reliable dealings with fruit growers. One of the firms was established in 1819; the others have been almost as long in the business. Judging from the reports received from the growers that have been consigning their apples to these firms, they have been very satisfactory. Mr. Peterson will be very pleased to correspond with any of the growers for their fall crop of apples.

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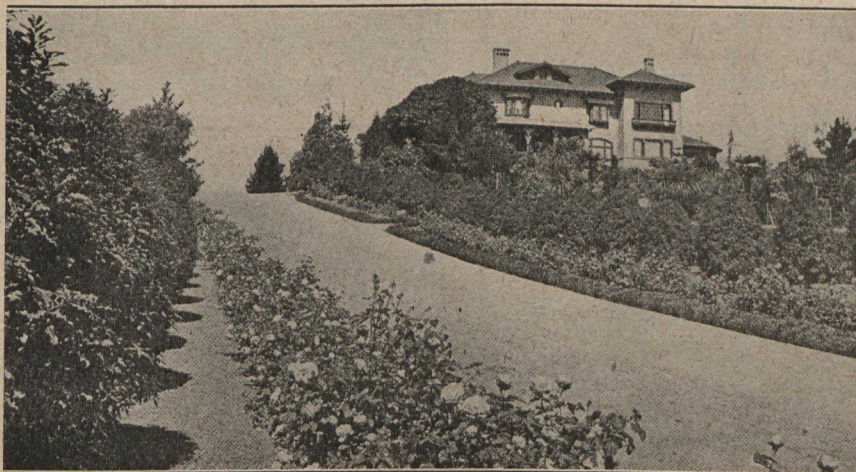
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