



"My! How I did used to dread having the Threshers come—but I don't mind now."

"**W**HY, a year ago I could no more think of cooking a big dinner than I could fly.

"I did not seem to have any strength then, and a little extra work or excitement would use me up for a week.

"The doctor said my nerves were weak and that I had nervous prostration. I certainly was nervous and irritable. I was always worrying about something.

"It all looks very foolish now. But that is just the difference between being weak and strong.

"Why doesn't every woman use Dr. Chase's Nerve Food when she gets run-down in health?

"But I suppose they do not all know about it or do not realize what it will do for them. Then perhaps some of them do not use it long enough to build up their exhausted nervous systems.

"One thing sure, the women of this community will know all about Dr. Chase's

Nerve Food, for they know how miserable I was, and I will see that they know what I used to make me well.

"I certainly did get into a terribly run-down condition, but no one would believe it to see me now since using Dr. Chase's Nerve Food. I can now take a real pleasure in life and its activities.

"And why shouldn't I? I sleep like a top, enjoy my meals and get outdoors where the fresh air and sunshine help to keep me feeling fine.

"I don't believe people appreciate good health until they have been sick for a time. I am sure that I did not. The credit for my splendid health now is undoubtedly due to the use of Dr. Chase's Nerve Food, and I want every woman to know it."

Dr. Chase's Nerve Food, 50 cents a box, all dealers, or Edmanston, Bates & Co., Ltd., Toronto. Look for the portrait and signature of A. W. Chase, M.D., on the box you buy.

Why do Railroad Men Prefer



UNSHRINKABLE
Eureka
NOVA SCOTIA WOOL
REGISTERED
UNDERWEAR

BECAUSE it has the weight and warmth that railroad men must have in raw, cold weather.

Because it has the comfortable, sloping shoulders and curved arm-pits that allow free movement of arms.

The entire garments are spun, knitted and fashioned to give the utmost comfort and wear.

Guard your health and be warm this winter by wearing Eureka underwear. All up-to-date stores carry Eureka underwear. Look for the Eureka Trademark on every garment—it's a guarantee of quality and satisfaction.

Nova Scotia Underwear Co. Limited, Windsor, N. S.

CONDITIONS IN BUSINESS ALONG THE ST. JOHN RIVER

Business conditions along the St. John River are only fair at this time, the potato market having quite a lot to do with this condition of affairs. Last year the farmers were receiving high prices while this year the price is around \$1.75 and \$2, with no demand even at that low figure.

Under these circumstances the farmers have practically no cash available, and as a result business generally has been more or less affected. Towards the headwaters of the St. John many of the merchants in the small towns are unloading considerable of their stock by means of cheap sales (prices on some goods being lower than in St. John) and thus endeavoring to augment their turn-over, but even with this attraction not very much trade is being enticed.

For a while a saving feature was the fact that pulpwood remained high, but prices have now lowered and this drop means that not so much will be cut as was at first anticipated. It is rumored that the Fraser Company's large pulp mill at Edmondston may soon have to close down, as there has been practically no demand for pulp and their warehouses are about full to capacity. Last week they cut down the time of the men by one day, only operating on Tuesday and Saturday, with Monday a day for repairing the mill, and Sunday a general rest day. If the Fraser concern should shut down for several months it would mean that times would be far from good in the town of Edmondston.

Under present circumstances labor is quite plentiful. Many of the men come out of the woods rather than accept the new wage schedule. On the American side lumbermen in the woods are getting around \$110 a month and these wages have now been cut to \$62 a month—a decided decrease.

In some places on our side of the border wages, formerly averaging from \$90 in the woods a month have now been cut to \$60 a month, and from this it may be judged that the men's financial circumstances will not be nearly so good as a year ago.

The present conditions of the potato market is causing a good deal of concern in some quarters. Many of the farmers having benefited to a large extent by the high market for the past two years, went in for this particular line of crop on a more extensive scale. It cost them a good deal for fertilizer and it is said by authority that under present conditions the farmer can hardly raise a barrel of potatoes under \$2 or \$2.50. There are some large crops reported, but there has been no demand for potatoes, the first the year the fertilizer bill, a really substantial item, in the farmers' budget, will have to be met, and without returns from their crops it is generally felt that the farmers will have difficulty in most cases realizing this amount. Adding to that they have the usual domestic expenses to meet, and it would seem as though the winter would likely be a very quiet one as far as the farmers spending money is concerned.

Many of the smaller dealers in the country districts particularly have been carrying quite heavy stocks and without being able to realize on their

book debts to the usual extent they are finding it harder to finance now. Wholesale merchants in St. John however, report that commercial paper has been well taken up to the present time.—Telegraph.

THE DAY ENDS

It is five o'clock. A pile of letters lies on your desk ready for your signature.

You read and sign, and then these letters are turned over to the care of His Majesty's mail.

You are finished? Not so. You have just begun, to-morrow, the day after or whenever these letters are received, you begin.

You, in the shape of envelope, paper, words and signature, begin personal interview. You and your business, or you and the corporation you represent, begin a business discussion. Does appearance count? Is the impression left by your presentation by correspondence of value to your interview, and to your business standing. Appearance does count. Good impressions are the beginning of favorable decisions.

Beautiful writing papers of quality cost very little more than shoddy products.

The Observer carries in stock the very finest papers made in Canada—but they cost money—and are worth it.

IF YOU WERE RICH AND ARISTOCRATIC AND BEAUTIFUL—if you wore a man's engagement ring—WOULD YOU BE JEALOUS OF A GIRL IN RAGS? Angela was. But she had a reason. See "THE BRAT," the wonderful melodrama based on Maude Fulton's sensational stage at the Star Theatre. IT WILL TEACH YOU MANY LESSONS.

SHE FIRED TWICE AND FELL DEAD AT HIS FEET—he realized too late that he loved her. THEN CAME THE REVELATION. What was it? How was the snarl untangled? You will learn all about it by seeing the supreme NAZIMOVA in "THE BRAT," a screen version of Maude Fulton's sensational stage success, at the Star Theatre. IT IS A STORY OF LIFE'S HIGH LIGHTS AND DEEP SHADOWS, DRAWN BY A MASTER HAND.

CEDAR POLES WANTED

Specifications: Poles must be of live sound cedar reasonably straight and peeled to within 5 ft. of the butt or entire length. Poles will be subject to purchasers' inspection and acceptance before loading. Price to be F.O.B. cars at shipping point.

Quantities Required:

Quantity	Length	Diameter of top
100	25	6
1000	25	7
200	30	7
200	35	7
20	40	7

Above poles will be required not later than April 30, 1921. Tenders for all the above or any car load lot will be received until December 31, 1920. Supplier to furnish evidence of capacity to fulfill contract. The lowest or any tender not necessarily accepted. Send all communications to H. G. Black, P.O. Box 850, St. John, N.B.

WALKED TO TOWN FOR MORE TANLAC

Says He Couldn't Walk At All Without His Crutches Until He Started On Tanlac

"I have walked all the way to town to get another bottle of Tanlac, and I'm just feeling fine, and yet when I started on the medicine a few weeks ago, I couldn't get around without the help of crutches," recently said John Olsen, sailor, aboard the S. S. Thomas E. Drummond, sailing from St. John's, New Brunswick.

"It's about two years since the rheumatism began to trouble me in the knees, but about last September it got so bad that I couldn't put my foot to the ground and the pain was something awful. At nights I used to lie in my bunk in perfect agony, unable to sleep, and this told so on my nerves that I used to tremble like a leaf. I lost all desire for food and got very thin and weak, and had to give up my job and go to Halifax for special treatment. But in spite of everything I tried I got worse instead of better.

"I saw several statements in the papers about people getting wonderful relief from troubles like mine by taking Tanlac and so when everything else failed I gave it a trial, thinking to myself that at least it would do me no harm. The first few bottles gave me a good appetite and my food seemed to be doing me good, for I gained several pounds in weight. So I kept right on with it and gradually it seemed to drive the rheumatism out of my system. The pains in my knees began to ease up, and soon I was able to lay my crutches aside and get around with the aid of a stick. Then after a bit I was able to do away with the stick also, until now I can get about without any help whatever and feel almost like a boy again. All signs of nervousness have left me and I can sleep the clock round. Many of my friends say they hardly know me for the same man that I was a few months ago, because I look so much better in every way. I certainly am feeling in fine shape again and am only too glad to tell others about the wonderful medicine which has done so much for me."

Tanlac is sold in Hartland by Essey & Curtis Company, and E. L. Field, Bloomfield, and by the leading druggists in every town.

"ALL RIGHT, JUDGE, GIVE ME THIRTY DAYS!" So said the girl when she faced a trumped up charge in the Night Court. SHE WANTED TO GO TO JAIL. Would you like to know why? See the supreme NAZIMOVA in "THE BRAT" at the Star Theatre. It's a screen version of Maude Fulton's great stage play.

SOCIETY SAT IN THE FRONT ROW—with lorgnettes leveled at the nameless girl who danced in the deprecation of despair. IT WAS HER GREAT CHANCE AND SHE FAILED. What happened next? What was her way out? If you want to know, see the superb NAZIMOVA in "THE BRAT," her latest and greatest screen vehicle, at the Star Theatre.

A large line of Christmas Goods including china, glassware, books, paper toys, Dolls, Toys, etc. at Keith & Plummer's Ltd.



MACDONALD'S
"Pilot"
Smoking Tobacco
4/9 lb. Package 15¢