

**INCREASING BY MILLIONS**

The Record of the Manufacturers' Life places it amongst the best Life companies in Canada.

The applications received for new insurance in each of the last four years amounted to the following sums:

1900.....	\$4,894,874	1902.....	\$6,542,569
1901.....	5,502,069	1903.....	7,764,542

Such increases prove once more that "Nothing Succeeds like Success." The Company has still good openings for energetic men. Apply to

**R. JUNKIN, Asst. Manager.**

**MANUFACTURERS' LIFE INSURANCE COMPANY**

Head Office, - - - Toronto, Canada

**ESTABLISHED 1809**  
Total Funds Canadian Investment Over  
**\$85,000,000 \$6,600,000.00**

## North British and Mercantile

### INSURANCE CO.

Directors, { A. MACNIDER, Esq., Chairman  
HON. GEO. A. DRUMMOND  
CHAS. F. SISE, Esq.  
G. N. MONCEL, Esq.

Head Office for the Dominion 78 St. Francois Xavier Street  
**MONTREAL.**

Agents in all Cities and Principal Towns in Canada  
**RANDALL DAVIDSON, Manager.**

## The Equity Fire Insurance Co.

**TORONTO, CANADA.**

W. A. GREENWOOD BROWN, General Manager

### —GENERAL AGENTS—

Carson Bros., Montreal. Faulkner & Co., Halifax, N. S.  
Fred J. Holland, Winnipeg. W. S. Holland, Vancouver.  
D. R. Jack, St. John, N. B.

## Excelsior Life Insurance Company

**HEAD OFFICE, Excelsior Life Bld'g.,—TORONTO**  
**ASSETS, ONE MILLION DOLLARS**  
**Insurance in force, over \$6,000,000**

A Company Excelling in those Features in which alone Policy holders are interested.

A Death Rate Unparalleled. Low Expense Rate  
Rate of Interest on Invested Assets with one exception the highest.

MONTREAL OFFICE, O. LEGER, Provincial Manager.  
107 St. James Street.  
AGENTS WANTED.—Desirable openings for good business producers

**E. M. SMALL, Secretary.** **DAVID FASKEN, President.**

## GUARDIAN

**ASSURANCE COMPANY, LTD**  
**OF LONDON, ENG.**

HEAD OFFICE FOR CANADA

Guardian Assurance Building, St. James St.  
**MONTREAL.**



## BY INSURING IN THE CROWN LIFE

**YOU** Pay a Very Low Premium,  
Secure a Policy Free from Restrictions,  
Obtain Large Loan and Surrender Values,  
Have an Absolute Safe Investment

**AND** You Keep your Money in Canada and under Canadian Control

**Capital Authorized : - \$1,000,000**

STANLEY HENDERSON, General Manager, Province of Quebec,  
Offices : Victoria Chambers 232 McGill St., Montreal.  
Reliable Agents can obtain liberal contracts upon furnishing satisfactory references.

## NORTHERN

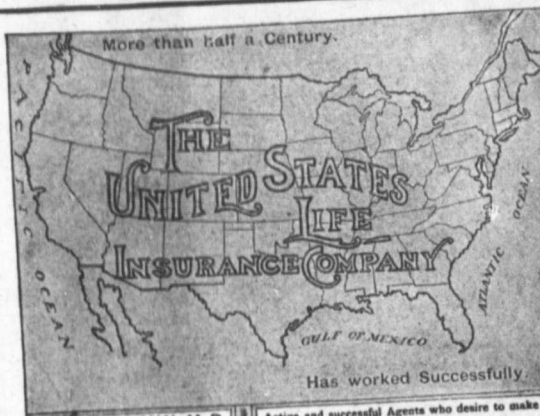
**Assurance Company of London, Eng.**  
**ESTABLISHED 1836.**

Capital and Accumulated Funds 1902... \$44,635,000  
Annual Revenue from Fire and Life Premiums and from Interest on Invested Funds ..... 7,235,000  
Deposited with Dominion Government for the Security of Policy Holders..... 283,500

CANADIAN BRANCH OFFICE :

1730 Notre Dame Street, - - Montreal

**ROBERT W. TYRE, Manager.**  
G. E. MORERLY, Inspector



**JOHN P. MUNN, M.D.**  
President.

FINANCE COMMITTEE.

**JAMES R. PLUM,**  
Leather.

**CLARENCE H. KELSEY,**  
Pres. Title Guar. & Trust Co  
**WILLIAM H. PORTER,**  
Pres. Chemical Nat. Ban

Active and successful Agents who desire to make DIRECT CONTRACTS with this well established and progressive Company, thereby securing for themselves not only an immediate return for their work, but also an increasing annual income commensurate with their success, are invited to communicate with **RICHARD E. COCHRAN**, 3rd Vice-President, at the Company's Office, 577 Broadway, New York.

A. L. STEWART, Manager, 180 St. James St., Montreal, and Quebec Bank Building, Toronto.

## THE GUARDIAN

Has the largest Paid-Up Capital of any Company in the World transacting a FIRE Business.

Subscribed Capital, - - - - \$10,000,000  
Paid-Up Capital, - - - - 5,000,000  
Invested Funds Exceed - - - - 25,000,000

Established 1821.

**H. M. LAMBERT,**  
Manager

**BERTRAM E. HARDS,**  
Asst. Manager

