POOR DOCUMENT

THE EVENING TIMES AND STAR, ST. JOHN, N. B., WEDNESDAY, APRIL 30, 1919



Constipated Children Gladly Take

"California Syrup of Figs"

For the Liver and Bowels

Tell your druggist you want genuine.

California Syrup of Figs." Full directions
and dose for babies and children of all ages who are constipated, bilious, feverish, tongue-coated, or full of cold, are plainly printed on the bottle. Look for the name "California" and accept no other "Fig Syrup,"

Beauty in Just a Few

Danderine Makes Your

Hair Thick, Glossy, Wavy

More Money For NOT A PARTICLE The Clergymen OF DANDRUFF OR

Syned Decided on \$200 Increase in Stipends, Bringing Minimum up to \$1,000-Keports Adopted

report of the standing committee and dealt largely with the sale and transference of property. The report said that tenders had been asked for the sale in whole or in part of lands known as the Perth Glebe, and also tenders for the hardwood and logs standing thereon.

The report of the executive committee was next read by Canon Smithers,
The report of the Board of Missions was next read by the secretary, Canon Smithers, and was adopted. It is in part:

A FALLING HAIR

Save Your Hair! Double Its

THE CONVENTION ON PROVINCIAL PROGRESS

other form of Kidney trouble, is so great, that persons afflicted are often driven to spending large sums of money in an endeavor to find relief at any cost.

This is proven by the testimony of hundreds of people who have written us letters stating "that having failed to find relief after years of trying, they turned to Gin Pills as a last resort—and a sample box of these pills soon convinced them that Gin Pills was the remedy they needed."

That is all we ask you to do. Try a box of Gin Pills at our expense, and if they fail to bring you the relief they fail to bring you the relief they fail to bring you the relief they fail to bring you nothing.

Mrs. Dechene writes:

"I received your sample box of Gin Pills, and they have done me a lot of good. I can congratulate myself on having them, and I will never be without them in my home."

This testimony from a woman who was skeptical about buying Gin Pills should convince you that a sample box of Ganada, Limited, Toronto, Ontario, U. S. residents should address Na Drugo, Inc., 202 Main St., Buffalo, N.Y. 186

The Mational Drug & Chemical Co. of Canada, Limited, Toronto, Ontario, U. S. residents should address Na Drugo, Inc., 202 Main St., Buffalo, N.Y. 186

Rev. W. R. Hibbard, the headmaster of the Rothesay deliver the following Old Boys have given their lives in the service of their country: Lieutenant Lionel Liver, and Lionel Tecd, M. C.; Lieutenant Lionel Tecd, M. C.; Cunner Lionel Tecd, M. C.; Gunner Lion

OF PIMPLES

For Three Years. Hard and Awfully Sore. Disfigured. Cuticura Heals.

Improve Your Looks

spots', pimples and blotches are usually due to impure or impoverished blood. Clear the skin, put roses in pale cheeks, brighten the eyes, build up the whole system by taking

Dr. Wilson's ERBINE BITTER

It's a wonderful tonic for women, especially, Prepared of Nature's herbs and gives the happiest results when used regularly and according to

At most stores. 35e. a bottle; Family size, five times as large, \$1. The Brayley Drug Company, Limited St. John, N.B. 45



Begin to get well TODAY.

Mrs. Phillips Sends an Encouraging Letter to Expectant Mothers



West Philadelphia, Pa.—"I too Lydia E. Pinkham's Vegetable Com-poundforfivemonths before my baby was born and it has mad-me much better in

before my bady was born and it has madme much better in health. I was always very ill when my other children were born, but with this one I had a much easier time. He is a big healthy boy now, three years old, and I believe it was Lydia E. Pinkham's Vegetable Compound that made me so well. It is certainly a good medicine for every woman. I cannot say too much in its favor, and you may publish my testimonial."—Mrs. W. PHILLIPS, 5430 Kingsessing Avenue, West Phila., Pa. The reason that thousands of women from all parts of the country write such letters is that this famous old root and herb remedy, Lydia E. Pinkham's Vegetable Compound, has brought health and happiness into their lives, once burlened with pain and illness.

For special advice in regard to such

For special advice in regard to such iments write Lydia E. Pinkham Medcine Co., Lynn, Mass. The result of its many years experience is at your service.

AND FOR TANLAC BREAKS ALL RECORDS

SUCCESS ACHIEVED

Famous Medicine Now Sold From Coast to Coast and From the Gulf to the Great

FAME OF TANLAC

HAS SPREAD OVER

ENTIRE CONTINENT

WILLIS EXPLAINS

International Distributor.

"These enormous sales," says G. F. Willis, international distributer of Tanlac, "mean but one thing, and that is merit. Tanlac is well advertised, it is true, but such a large and rapidly growing demand could not be brought about by advertising alone. It's what the neighbors say that counts. One bottle is sold in a neighborhood through advertising, but ten more are sold in that community after that first bottle produces results; and that's right where Tanlac scores, People are always willing to talk about their allments, but they are more than willing to tell others of the medicine that helps them. It's something they couldn't keep to themselves if they tried, for the impulse to sympathize with neighbors and want to help them is one of the strongest as well as one of the biggest things in human nature.

"Tanlac is producing these results," he continued, "and that is why nothing on earth can keep it out of the homes of the people. It is not only the most-taked-of medicine in the world today, but, in my opinion, it is the best and most efficient. And, although prominent officials and leaders throughout the country have endorsed Tanlac, its greatest prestige is firmly based on the unqualified endorsement of the masses of the people.

"Yot a day nor a week passes that does not bring hundreds of statements from the same source and state that agency for Callegary, Altan, Feb. 19, 1919.

Calgary, Altan, Feb. 19, 1919.

Calgar

fied endorsement of the masses of the people.

"Not a day nor a week passes that does not bring hundreds of statements from the people concerning the good this medicine is doing and reciting the circumstances of remarkable cases that would convince the most skeptical. These are alone sufficient for Tanlac, but the figures are more. The figures contained in these enormous orders speak eloquently and convincingly of the great good this medicine is doing."

Atlanta, Ga., U.S.A.

Dear sir.—Less than two months ago we secured the Tanlac agency for Calgary and to date have-sold 5,760 bottles. The sale of this remedy is increasing so rapidly we will be compelled to place our order for another ten gross before the week end.

In view of the scores of voluntary testimonials from those who have used Tanlac we are convinced that it has genuine medical merit. The Tanlac agency is sure a live wire proposition.

Yours very truly,

LIGGETT FINDLAY DRUG

STORES,

By R. E. Livingston.

Were in spice of the fact that we have been in this territory for so many years. Tanlac now holds the first rank of all our proprietaries, and is the undisputed leader with our trade.

With best wishes for your continued success, we remain,

Very truly yours,

STEWART-HOLMES DRUG CO.

Sell 101,600 Bottles

in Six Months' Time

Fort Worth, Texas, Oct. 15, 1918.

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Five Cars in a Month

Memphis, Tenn., March 19, 1919. Mr. G. F. Willis, International Distrib-utor Tanlac, 1101 Fourth National Bank Bldg., Atlanta, Ga.:

Bank Bldg., Atlanta, Ga.:

Dear Sir,—It would be a very very hard matter for us to write a letter expressing just our feelings and experience in regard to Tamlac. We know that the day of miracles is past, and we all know that there are no unfathomable mysterles in the drug business, and yet this Tanlac proposition smacks of both. For one firm to be able to sell at the rate of one carload every two weeks and for this record to keep up until now we have sold more than 432,708 bottles is just the least you can say, phenomenal and bewildering. April, 1917, was our twelfth month, and we sold five carloads during that month alone.

Tanlac is giving entire satisfaction to our trade and is a constant and regular repeater from the same sources, and our customers write us that their demands are persistent in the way of repeat orders as well as from new users.

Yours very truly, THE HESSIG-ELLIS DRUG CO. (Signed R. R. Ellis, President.)

Twelve Million Bottles Sold and Distributed in Only Four Years' Time

UNPRECEDENTED

Fifteen Trainloads Have Been ce in Two Years.

result of one bottle in a single home.

When asked to explain this record-breaking demand for Tanlac, Mr. G. F.
Willis, the international distributor of Tanlac, said:

"There can be but one possible explanation and it can be told in one word—merit. That tells the whole story. No preparation, no matter how extensively advertised, could possibly meet with such phenomenal success unless it possessed absolute merit and extraordinary powers as a medicine."

Intough the past two years, of the Tanlac jobbers and distributors of the true packed the second and third cars before the car en route has time to reach them."

When asked for further information regarding his plans, Mr. Harris said:

"We have long regarded St. John as one of the best distributing points in the Northeast, and arrangements are now behaviour and wide-spread popularity of Tanlac, and from what I can see and hear of your enterprising, hustling city I do not believe it will be a great

By Toronto Druggist

ENORMOUS SALES

Bldg., Atlanta, Ga.:

Dear Mr. Willis,—
In reply to your enquiry as to the result we have had from the sale of Tanlac. We have had from the sale of Tanlac. We have certainly been surprised at the volume of business we have done with your preparation.

Up to the present time we have sold 143,280 bottles. We consider this a remarkable sale and assure our appreciation of the agency for Toronto.

Yours sincerely,
G. TAMBLYN LTD.

By G. Tamblyn.

Big Jobber Makes Pt.

1 Sales Record W

Victoria, B.C., Feb. 24, 1919. International Distributor of Tanlac, 1104 4th National Bank Bldg. Atlanta, Ga.

Dear sir,—Replying to your letter of

and far-reaching.

Druggists and dealers who are interested should write or telegraph G. F. Willis, Fourth National Bank Building, Atlanta, Ga., U.S.A.

(Advertisement)

ORDERED BY BIG DRUG CONCERNS

Sold Through Atlanta Offi- Largest Orders Ever Given for a Proprietary Medicine in the History of Drug

and hear of your enterprising, hustling city I do not believe it will be a great while before Tanlac will be selling equally as well in St. John and throughout New Brunswick as in other sections of

Toronto, Ont., Feb. 15, 1919.

G. F. Willis, International Bank Bldg., Atlanta, Ga.: ar Mr. Willis,—
In reply to your enquiry as to the re-

SOLD IN SEATTLE

Fort Worth, Texas, Oct. 15, 1918.
Mr. G. F. Willis, International Distriputor of Tankac, Fourth National Bank Bldg., Atlanta, Ga.:
My Dear Mr. Willis,—Replying to your enquiry, we are glad to make statement of our exact experience with Tankac.

ment of our exact experience with Tanlac.

Dear sir,—Replying to your letter of Feb. 20th, requesting the amount of Tanlac sold to date, I might state that we have sold 8,206 bottles. Trusting this is satisfactory to you, I remain,
Yours very truly,
D. E. CAMPBELL,
Per W. J. Moir.

TANLAC TO BE SOLD IN
MARITIME PROVINCES
In only a few weeks' time Tanlac will be placed on sale in practically every large city, town, village and hamlet in the Maritime Provinces.
A number of agencies already have been established in a very limited time, but it is desired by the manufacturers that the distribution be made more complete and far-reaching.
Druggists and dealers who are interested should write or telegraph G. F. Willis, Fourth National Bank Building, Atlanta, Ga., U.S.A.

ment of our exact experience with Tanlac.
When you called on us the latter part of 1916 we could not comprehend the extent of business Tanlac was having, as reported to us from other states. We had, however, heard something of Tanlac in the Southern States near us, and, believing in the statements as made by you, we agreed to co-operate and act as your agent for our immediate territory, which covers one-quarter of the State of Texas, though a very sparsely settled portion. When you spoke of buying Tanlac in carload lots I confess we were a little bit skeptical.

Although your campaign did not begin until February, 1917, from that time until this good day, Tanlac has been the greatest patent medicine seller we have ever handled or had anything to do with. In six months' time we bought and distributed eight carloads.

We sell these goods net cash, fifteen days, and so far we have not lost a single dollar on a Tanlac account. The dealer who secures the agency for Tanlac is very fortunate indeed.

Very respectfully,

MAXWELL-CLARK DRUG CO. (Advertisement.)