4. CANOLA

Canola is not as widely used, but is growing in popularity. Recently, a trial order of 1000 tonnes of canola was shipped to Thailand (Grade — Double Zero). However, in discussions with several importers, many were looking at importing other hybrids of canola from India due to a substantially lower cost as compared to the Canadian product.

5. ALFALFA

Primarily used in cattle feed, alfalfa replacements, particularly impel meal, are being seriously considered. Importers will only consider looking at Canadian alfalfa if it is price competitive.

6. MAIZE

While the demand for maize is increasing, growth in local production is currently keeping pace with the growth in demand. While Thailand does import some maize, it is important to keep in mind, that they also exported approximately 300,000 tonnes in 1993 (total production was 3.6 million tonnes of maize).