

## PREFACE

The purpose of this report is to provide Canadians with information on the Indian market for mining equipment and services. As such, it is intended to help prospective exporters and investors make informed choices about increasing their presence in India. A companion report "**Indian Mineral Exploration and Development**" provides similar information of interest to potential Canadian investors in the Indian mining industry. A further report "**Indian Mining Company/Organizational Profiles**" is under development.

These reports are an integral element of Canada's "Focus India" initiative - a cooperative program by Canadian federal, provincial and private sector groups and associations to assist Canadian companies in assessing India's new economic policies and the potential they hold for Canadian entrepreneurs.

The study has been contracted by the Canadian High Commission and prepared by Mr. P.K.V. Krishnan, Director, Sarasuba Entrepreneurs Private Limited, New Delhi. While every effort has been made to ensure accuracy, no responsibility is accepted for errors or omissions.

Further information can be obtained by contacting Canadian trade offices in India.

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