

## TABLE OF CONTENTS

INTRODUCTION	1
MAP OF COLOMBIA	2
COLOMBIA IN A NUTSHELL: GEOGRAPHY	3
POLITICS	3
ECONOMY	4
INTRODUCTION	
SECTORAL OVERVIEW:	5
TELECOMMUNICATIONS	5
MAP: TELECOMMUNICATIONS TRUNK NETWORKS	8
TELEPHONE SERVICE STATISTICS	9
COMPUTER EQUIPMENT AND SERVICES	13
KEY PLAYERS	15
ASSOCIATIONS	19
PROJECTS AND OTHER EXPORT OPPORTUNITIES	20
PROMOTIONAL ACTIVITIES	23
HOW TO DO BUSINESS IN COLOMBIA	24
ANNEX A: SECTORAL CONTACTS	26
ANNEX B: POTENTIAL REPRESENTATIVES TELECOMMUNICATIONS SECTOR	31
ANNEX C: POTENTIAL REPRESENTATIVES ADVANCED TECHNOLOGY SECTOR	35