SECTOR: Industrial Machinery, Environmental Equipment

and Related Equipment

SUB-SECTOR: Environmental Products/Services Officer: D. Marsan

EVENT: NEBS Mission to the Industrial Waste Water

Pittsburgh PA Fall 1992

PRODUCTS: Municipal/Industrial wastewater treatment equipment

and technology services.

TARGET: Industrial environmental engineers, municipal water

authorities, regional WPCF members from Western

Pennsylvania/Northern Ohio.

PARTICIPANTS: Mission will consist of approximately 10 Canadian

firms.

C- Workshops/Seminars:

EVENT: Environmental Strategy Matching/Partnering

Workshops

DESCRIPTION: To conduct in cooperation with the Canadian

Consulates in the USA a series of workshops for 10 - 15 Canadian companies to be matched with appropriate

US selected firms with similar interests for possible technology sharing, strategic alliances,

sub-contracting arrangements etc.

LOCATION(S): Seattle WA, Washington DC, Pittsburgh PA,

Chicago IL, Los Angeles CA, Atlanta GA

DATE(S): Fall 1992

EVENT: Canada-US Environmental Forum (CUE)

DESCRIPTION: The CUE workshop will showcase technologies in five major areas of environmental concern - air, waste,

water, management and engineering. Joining an exposition format with an open discussion forum, this unique one and a half day event is designed to promote teaming between U.S. organizations and their Canadian counterparts to form partnerships, collaborations, joint venture agreements, research

contracts, and strategic alliances.

LOCATION(S): Raleigh, NC

DATE(S): 26,27 June 1992