Appendix

9

Sources of Information about Agents by Industry Sector

Please note: The following list of contacts represents a sampling of hundreds of sectoral associations of sales agents located throughout the United States. The Department of External Affairs does not accept responsibility for recent changes to the listings as they appear here, or for the type of information which these associations offer. The Canadian consulates' Commercial Divisions can provide additional contacts to Canadian companies which are committed to exporting.

Apparel:

New York Association of Manufacturers' Representatives 1407 Broadway New York, New York 100018 U.S.A. Tel: (212) 354-7370 or 944-6950

Women's/Children's Apparel Club of Ohio 1443 Wilson Avenue Columbus, Ohio 43206 U.S.A. Tel: (614) 443-8978

Pacific N.W. Men's Apparel Club Executive Director 2601 Elliott Avenue, No. 5103 Seattle, Washington 98121 U.S.A. Tel: (206) 441-4207

Pacific N.W. Apparel Association Executive Director 2601 Elliott Avenue, No. 5113 Seattle, Washington 98121 U.S.A. Tel: (206) 728-6622

Automotive:

Automotive Affiliated Representatives Inc. 111 Wacker Drive East Chicago, Illinois 60601 U.S.A. Tel: (312) 644-6610

Automotive Booster Clubs International 501 Algonquin Road West Arlington Heights, Illinois 60005-4411 U.S.A. Tel: (312) 593-8350

Electrical Equipment Representatives Association 1308 Pennsylvania Kansas City, Missouri 64105 U.S.A. Tel: (816) 753-0210 North Carolina Automotive Wholesale Association Executive Vice-President 219 Boylan Avenue North Raleigh, North Carolina 27603 U.S.A. Tel: (919) 821-1314

South Carolina Automotive Wholesale Association Executive Vice-President P.O. Box 21158 Columbia, South Carolina 29221 U.S.A. Tel: (803) 772-3830

Tennessee Automotive Wholesale Association Executive Vice-President Cavalier Building, Suite 102P 95 White Bridge Road Nashville, Tennessee 37205 U.S.A. Tel: (615) 352-8600

Alabama Automotive Wholesalers Executive Vice-President 958 Perry Street South Montgomery, Alabama 36104 U.S.A. Tel: (205) 834-1848

Florida Automotive Wholesale Association Executive Vice-President 2013 Park Lane Street P.O. Box 6188 Orlando, Florida 32803 U.S.A. Tel: (303) 843-1992

Georgia Automotive Parts Association Executive Director 2245 Dillard Street Tucker, Georgia 30084 U.S.A. Tel: (404) 934-7874

Mississippi Automotive Wholesale Association Executive Secretary 322 Mart Plaza North, No. 8 Jackson, Mississippi 39206 U.S.A. Tel: (601) 981-8150

Ohio Automotive Wholesalers Association Executive Director 1560 Fishinger Road Columbus, Ohio 43221 U.S.A. Tel: (614) 451-0573