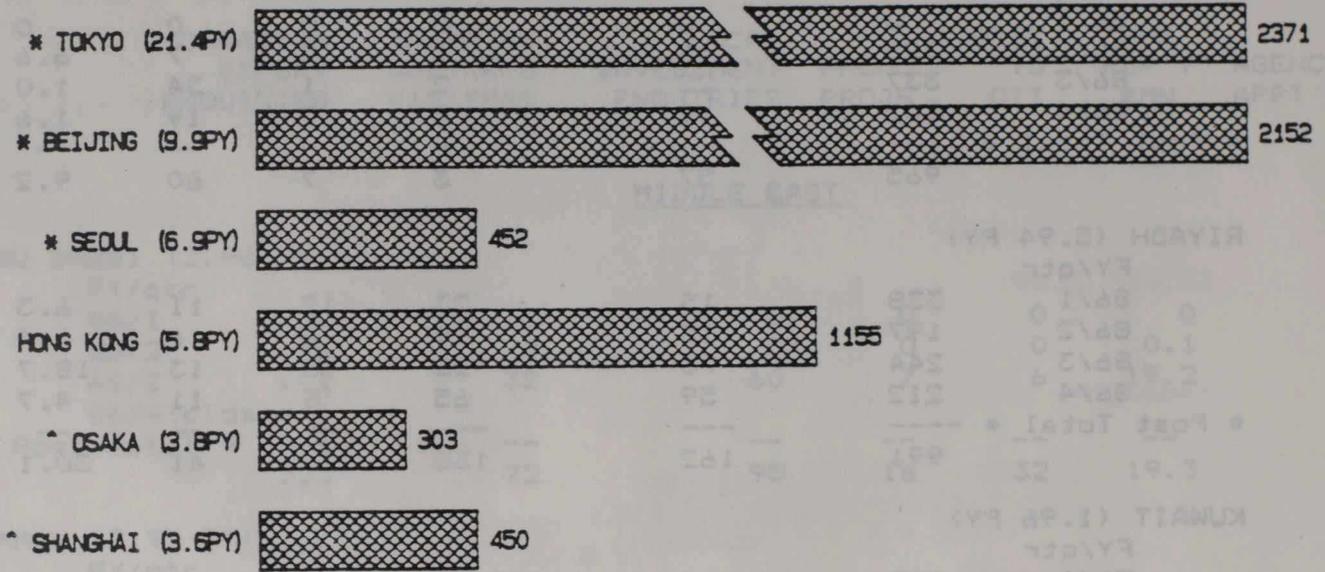


SELECTED WORKLOAD INDICATORS

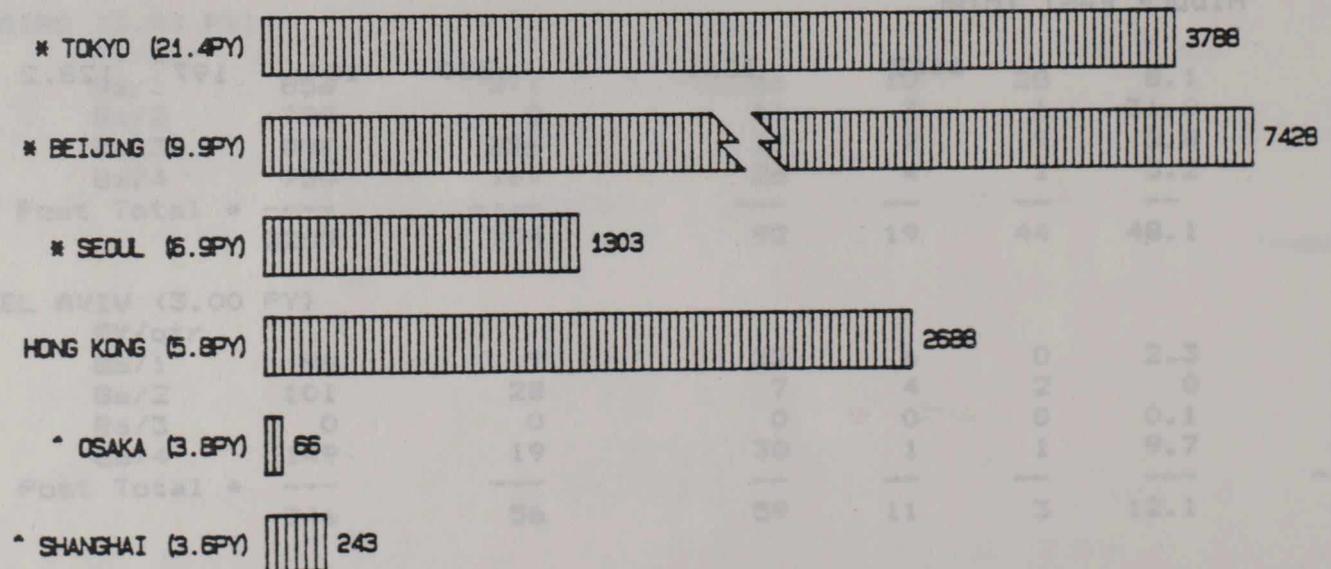
FY APRIL 1986 - MARCH 1987
NORTH PACIFIC POSTS

(PY refers to Trade Program PYS)

CANADIAN BUSINESS VISITORS



CANADIAN TRADE ENQUIRIES



* 3 of 4 reports received

* post opened 9/86