

REPORT 4  
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :640-BOGOTA

005-ADVANCED TECH. PROD. & SERV  
ECUADOR

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

PURSUCE CONTACTS IN CONTINUING BASIS WITH ASETA PERSONNEL RE  
CONDOR SATELLITE PROJECT

DEVELOP COMPREHENSIVE LIST OF TELECOM AGENTS AND OBTAIN DEVELOP-  
MENT PLAN OF IETEL.

ENCOURAGE INDIVIDUAL CDN COMPANIES PRESENTATIONS TO NATIONAL  
TELECOM COMPANY (IETEL) OFFICIALS

ANTICIPATED RESULTS:

WIN CONTRACT BY TELESAT AND/OR SPAR AEROSPACE

RECOMMEND TO CDN COMPANIES RELIABLE AND EXPE-  
RIENCED AGENTS AND PLAN LONG TERM ACTIVITIES.

EDUCATE IETEL PROJECT LEADERS ON CDN TECHNO-  
LOGY

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 COL-SIGN INFORMATICS MOU.  
COL-INFORM CDN COS OF EVOLVING OPPORTUNITIES FOR  
RURAL TELECOM PROJECTS.

QUARTER: 2 -----

QUARTER: 3 Maintain contacts with ASETA personnel re Condor  
satellite project.

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

COL-INFORMATICS MOU SIGNED AFTER 3 YEARS OF DIS-  
CUSSION, OFFERS LEGAL BASE FOR JUSTICE INFORMATI-  
ZATION PROJ. ECU-MDA OF VANC SIGNED \$25MN CONT-  
TRACT TO SUPPLY SATELLITE MAPPING EQUIP. COL-POST  
ASSISTED C.ITOH COLOMBIA TO CONTACT CDN SUBCONTR

Meetings held with ASETA to obtain updated  
information on project.