

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 325-ABIDJAN

008-TRANSPORT SYS, EQUIP, COMP, SERV.
IVORY COAST

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN TRANSIT

VISITS TO MINISTRY OF PUBLIC WORKS AND DCGTX (MAJOR WORKS BRANCH)

IDENTIFICATION OF CONSTRUCTION PROJECTS AND
SUBMISSION OF TENDERS BY CANADIAN COMPANIES.

PROMOTE ASSOCIATION BY CANADIAN CONSULTING FIRMS WITH IVORY COAST
PARTNERS. APRIL 87 - APRIL 88.

JOINT TENDERS TO OBTAIN CONTRACTS.

PROMOTE MEETINGS WITH CONSULTING FIRMS AND CONSTRUCTION FIRMS IN
IVORY COAST.

IDENTIFICATION OF POTENTIAL IVORY COAST
PARTNERS.

RAIL

TECHNICAL ASSISTANCE TO RAN (ABIDJAN-NIGER RAILWAY BOARD).

MAINTENANCE CONTRACT FOR ENGINES AND INTERIM
MANAGEMENT FOR MAINTENANCE AND SUPPLY OF
COMPUTER PROGRAM.

IMPLEMENTATION OF PROTOCOL OF AGREEMENT BETWEEN CIDA AND RAN.

EXTENSION OF CONTRACT FOR TECHNICAL ASSISTAN-
CE TO RAN.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 PROMOTION DE VENTE DE "DASH" AUPRES D'AIR IVOIRE
PLUS AIR TRANSIVOIRE. POURSUITE DU PROJET DE
TRANSPORT URBAIN DE BOUAKE.

POSSIBILITE D'UN VOYAGE AU CANADA EN JUILLET DU
PRES. D'AIR TRANSIVOIRE. VISITE UU CANADA PAR
PROMOTEUR, MAIRE DE BOUAKE

QUARTER: 2 NVLE PROMOTION AUPRES D'AIR IVOIRE ET D'AIR
TRANSIVOIRE EN VUE DE LA VENTE DE DASH. RECHERCHE
D'UN PARTENAIRE POUR STE EPANDAGE AERIEN AGRIC-
AIR. ETUDE SUR POTENTIEL DU TRANSPORT EN COMMUN.

AIR TRANSIVOIRE A VISITE DE HABILLAND AU CANADA.
A SUIVRE. AIR IVOIRE N'A DONNE AUCUN SIGNE
D'INTERET. -NEGOCIATIONS ENTAMEES AVEC AIR
TRANSIVOIRE. -PROJET MIS EN VEILLEUSE A CAUSE DE
PERIODE VACANCES.

QUARTER: 3 -----

QUARTER: 4 -----