Trade Reciprocity

Although Algeria has so far made widespread use of compensatory trade in its international transactions, it is now common for the Algerian party to ask foreign firms to help in the sale of Algerian products abroad, either through their knowledge of international markets or as part of a commercial transaction with Algeria. Among Algerian products that lend themselves to exporting are wine, fresh fruit and vegetables, cork, olives and olive oil, phosphate, esparto pulp, some textiles, chemical and iron and steel products, and of course hydrocarbons.